

FIG. 1

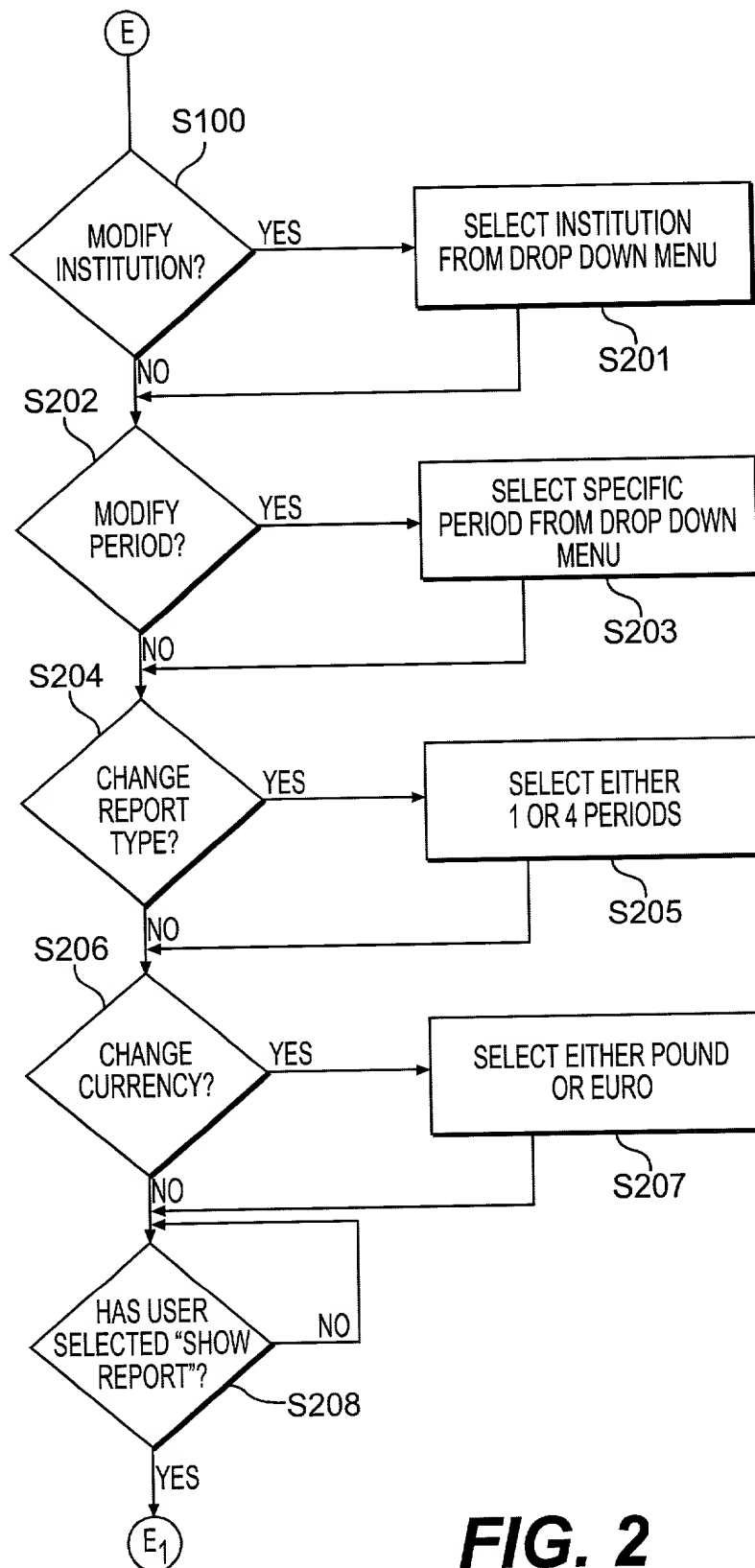
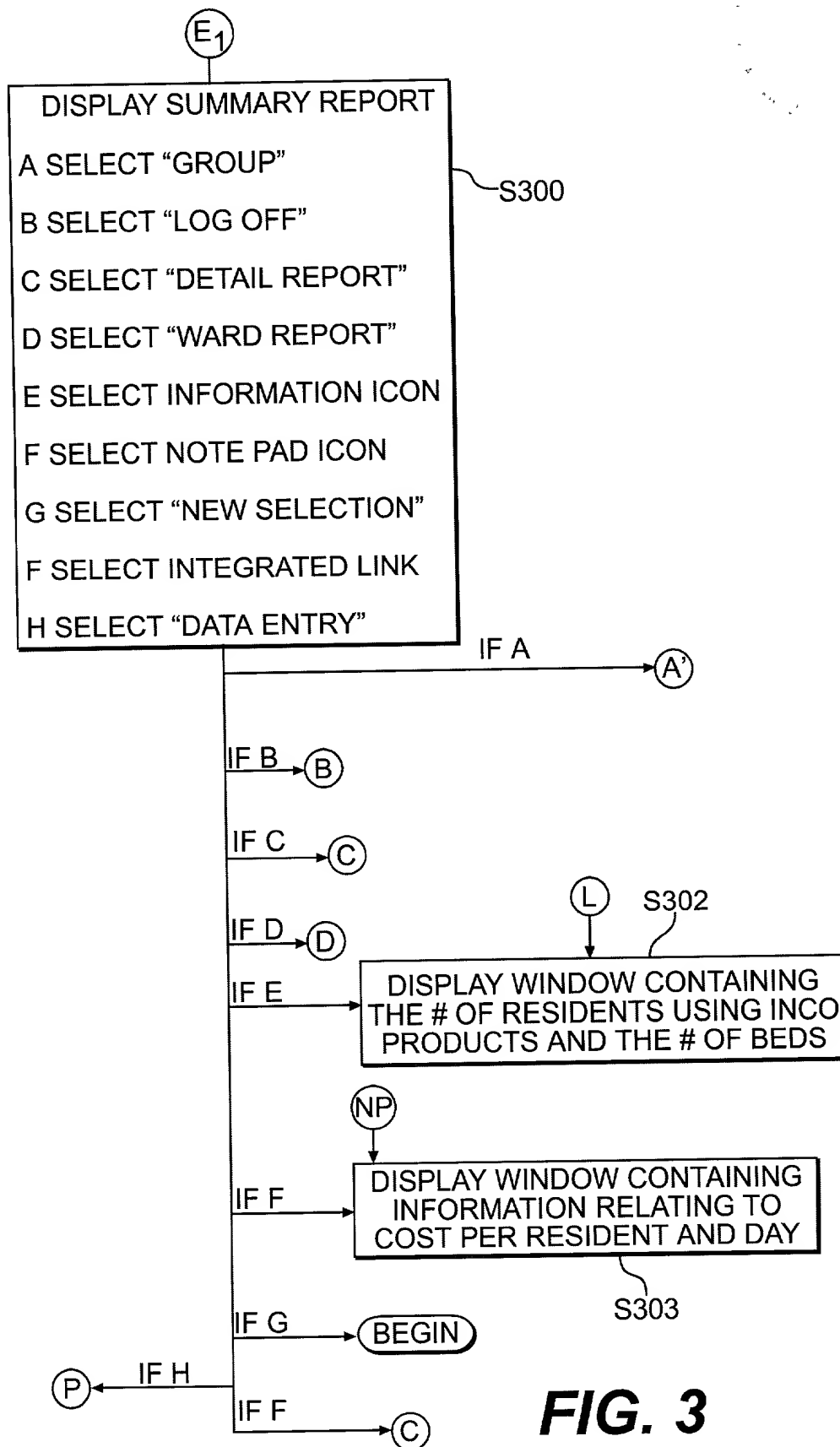


FIG. 2



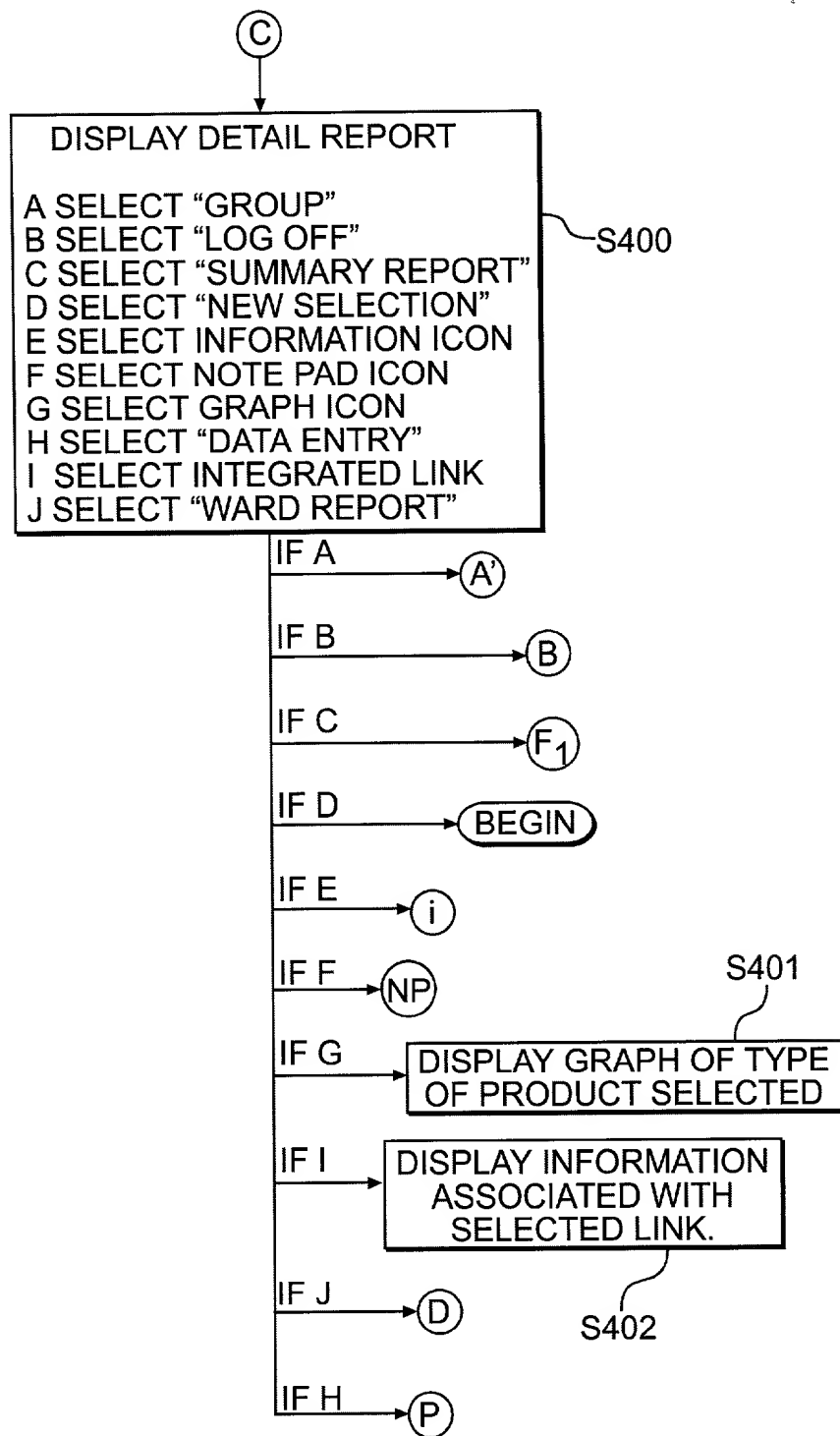


FIG. 4

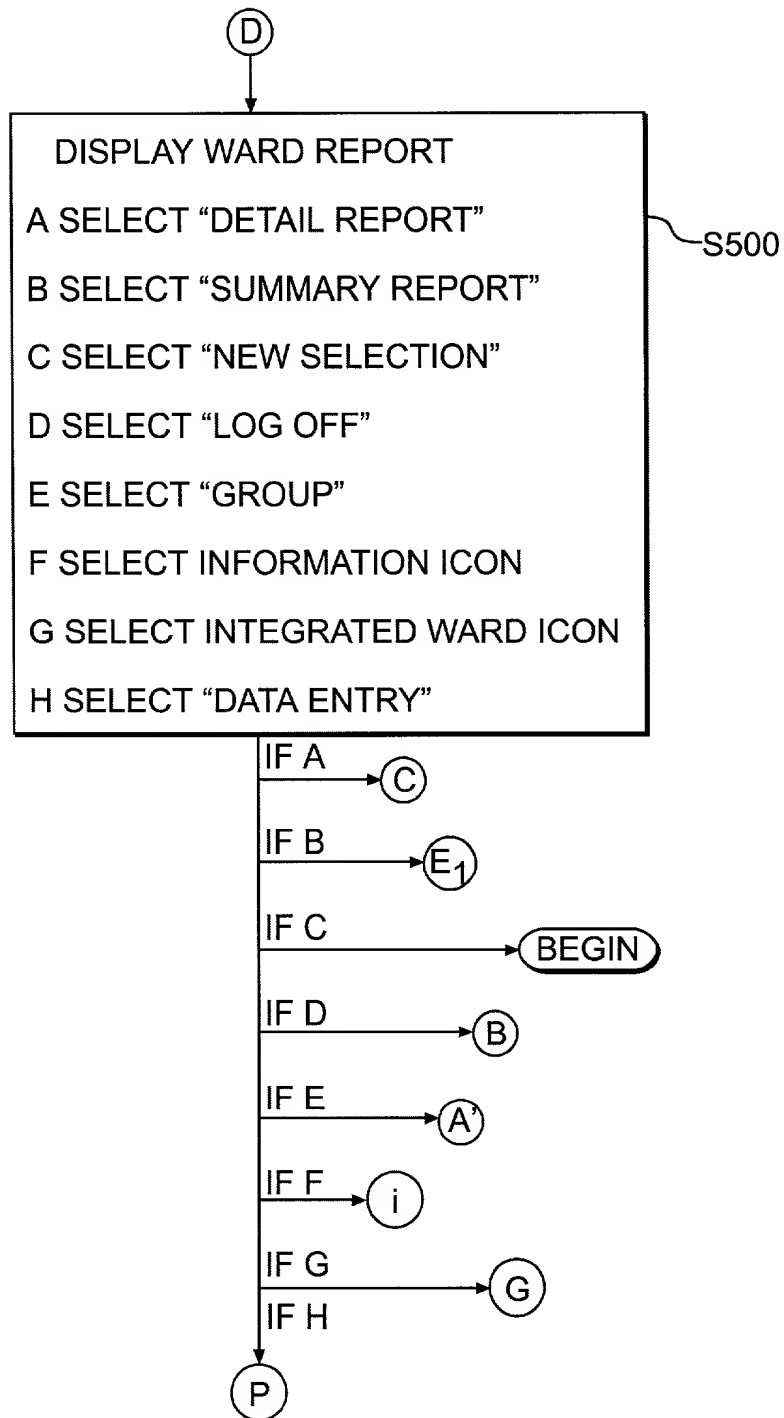


FIG. 5

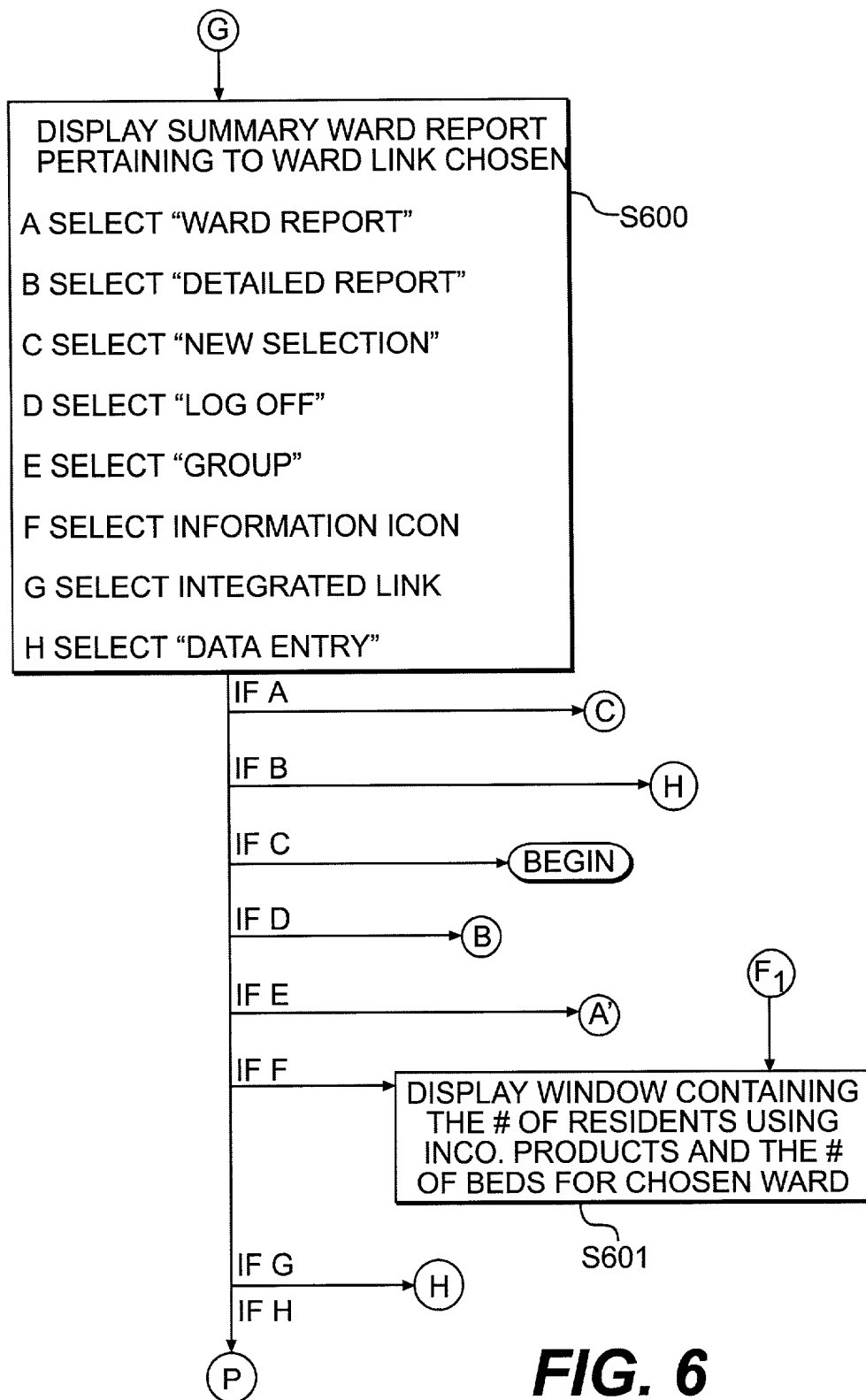


FIG. 6

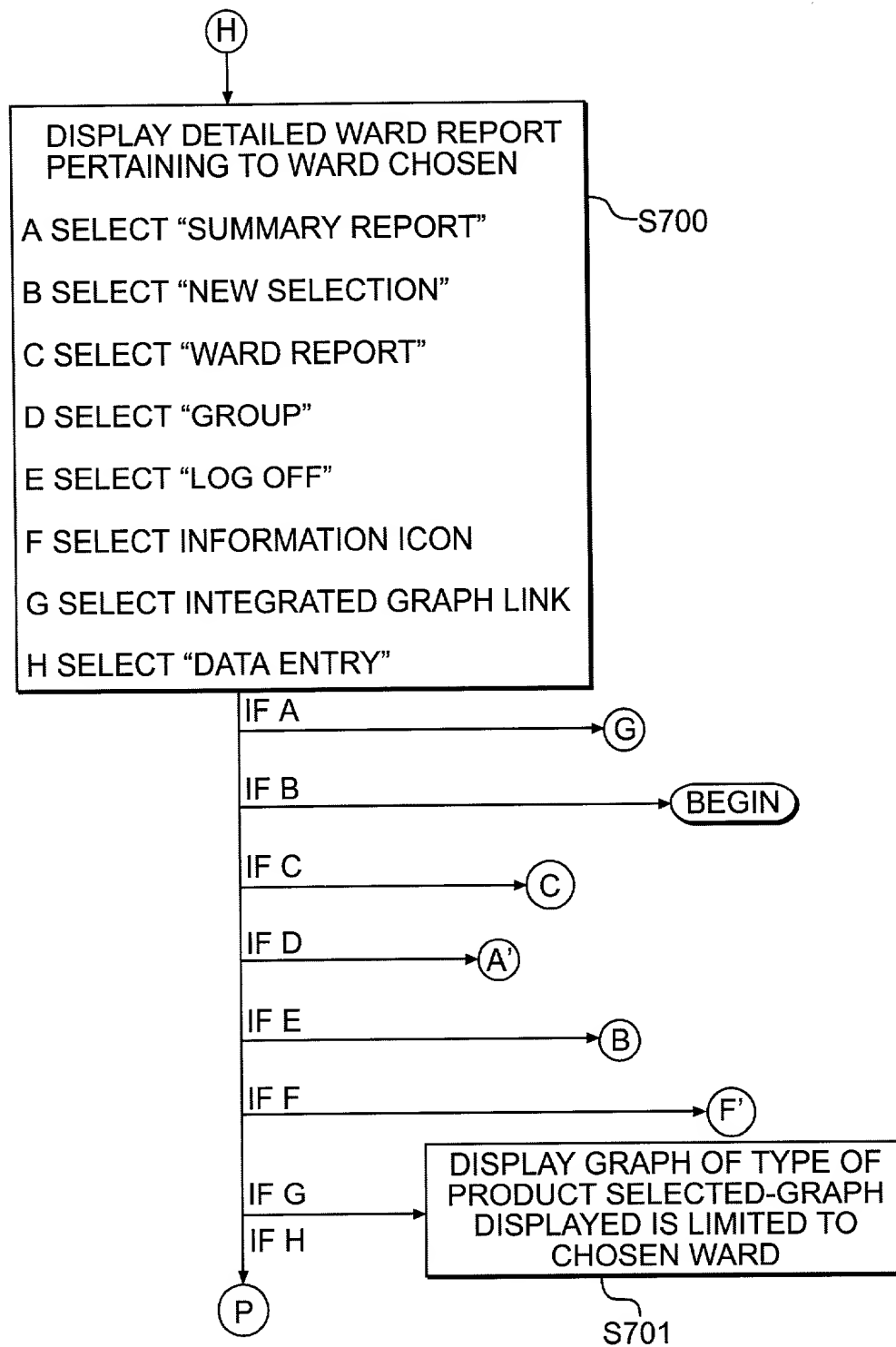


FIG. 7

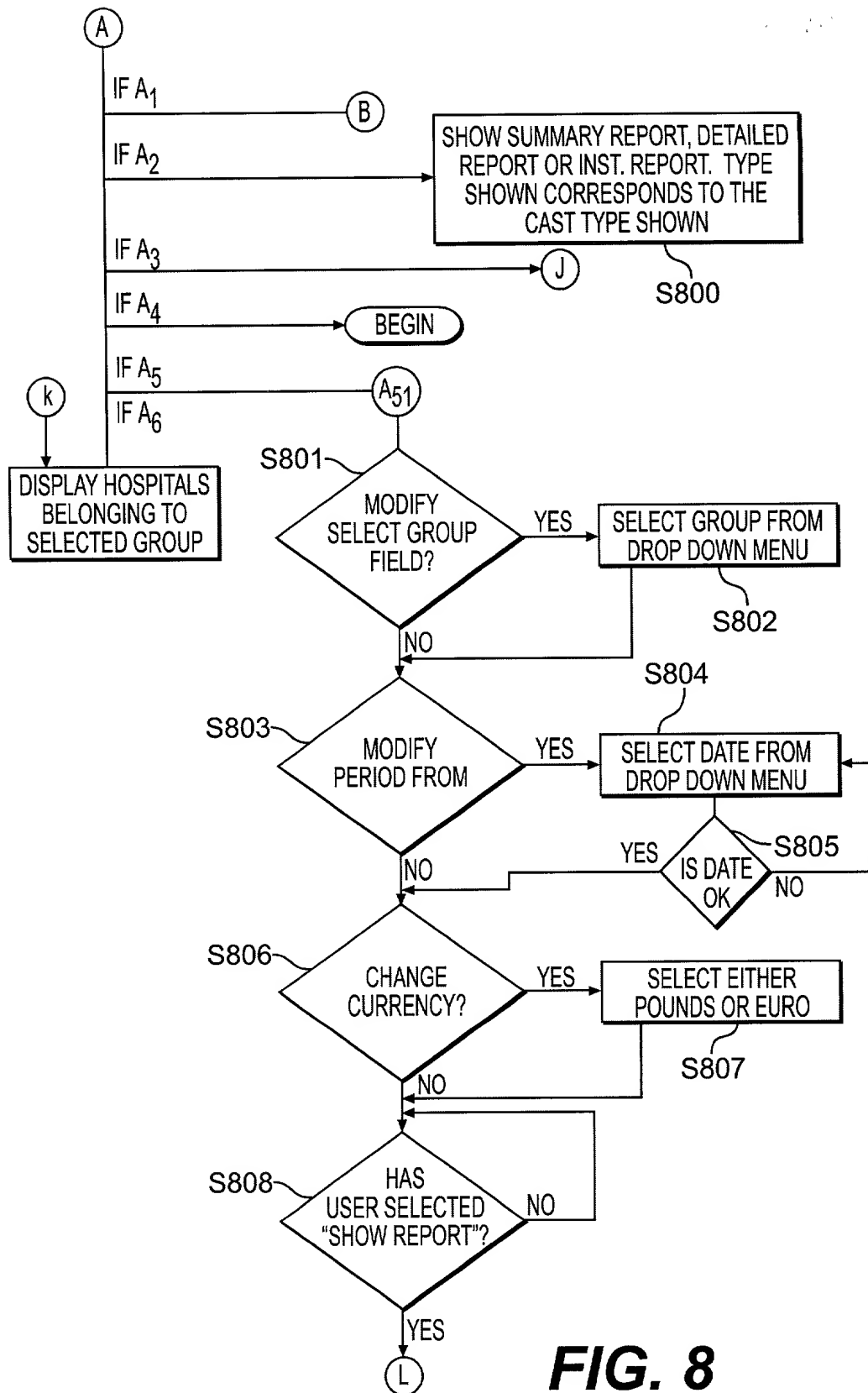


FIG. 8

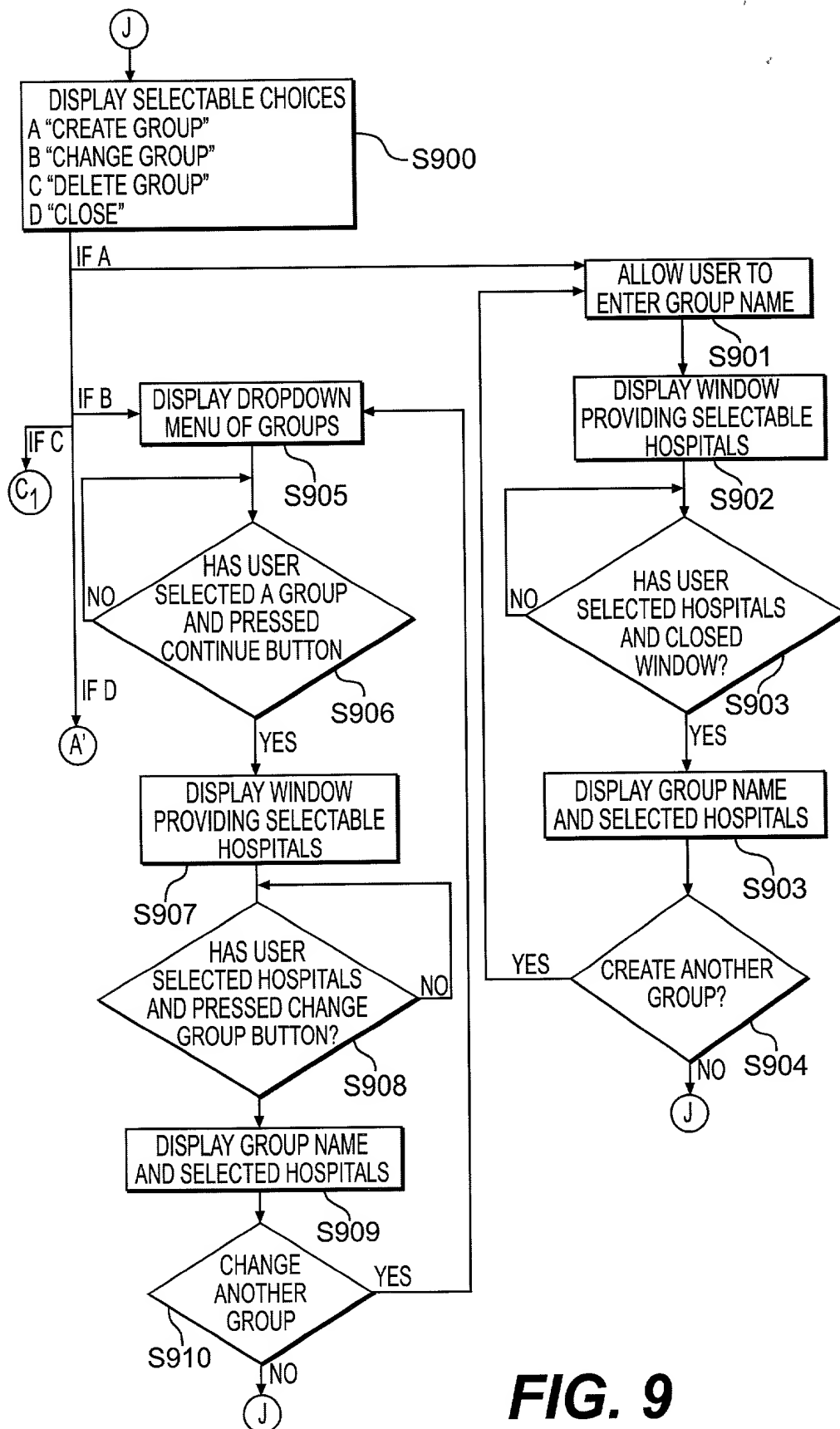


FIG. 9

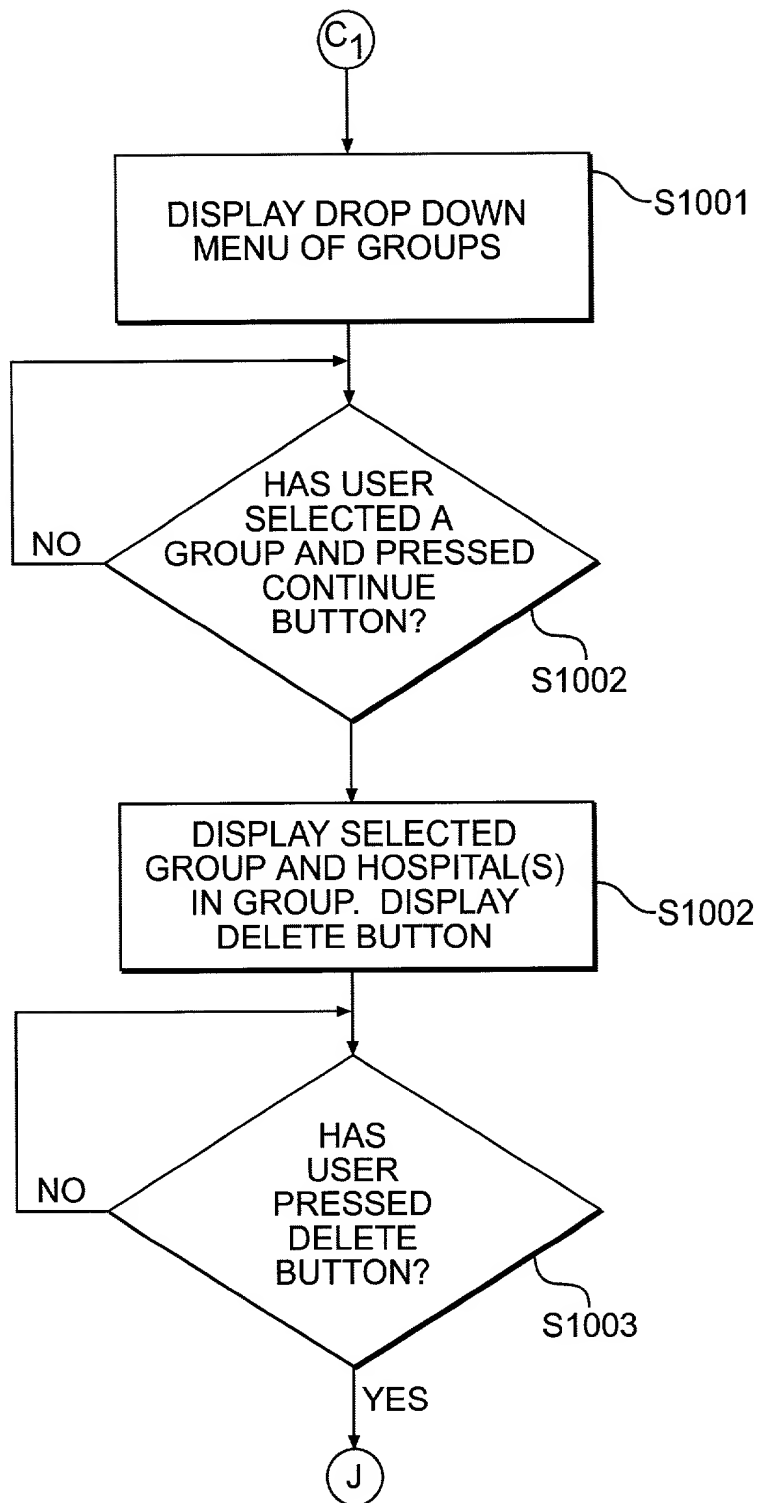
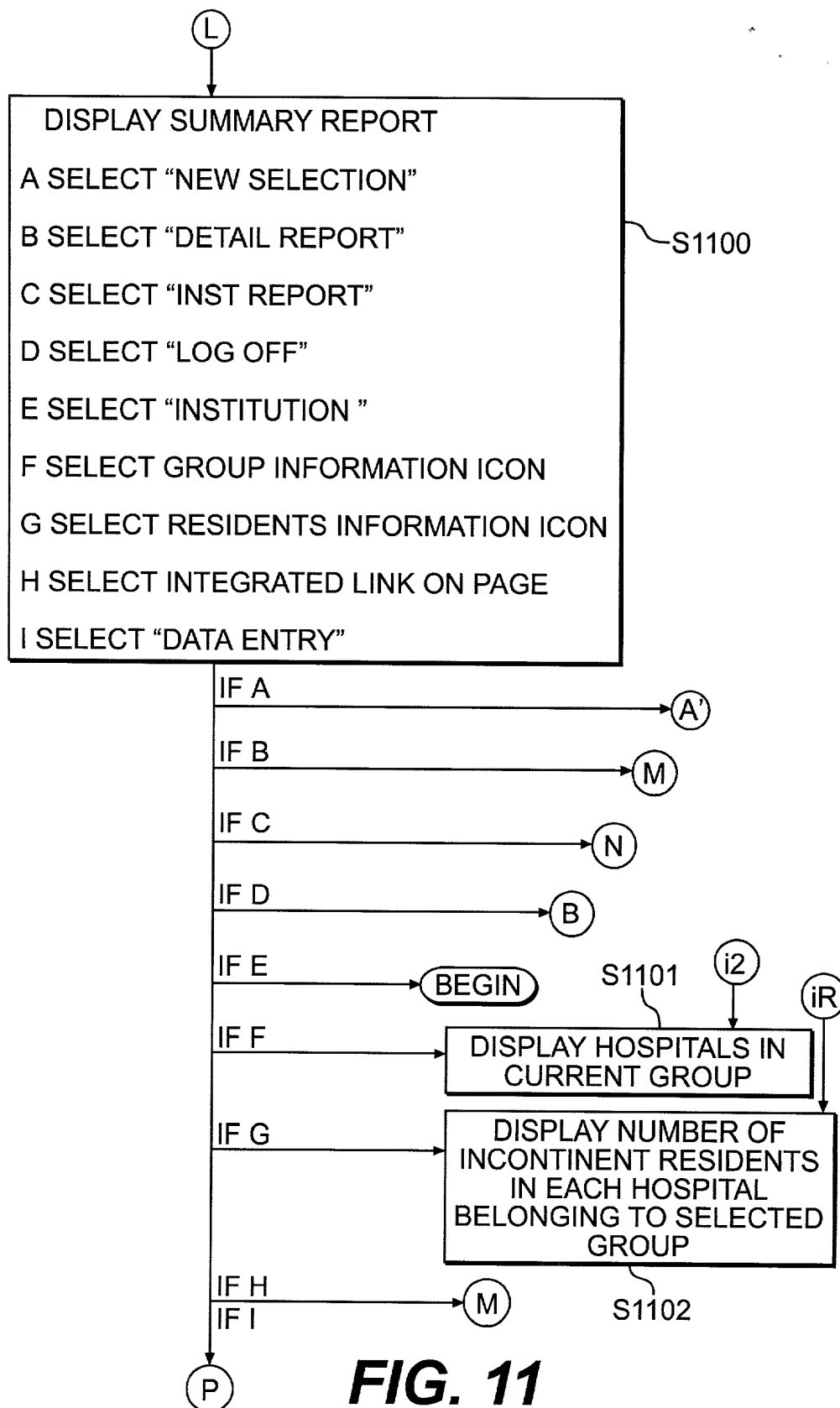


FIG. 10



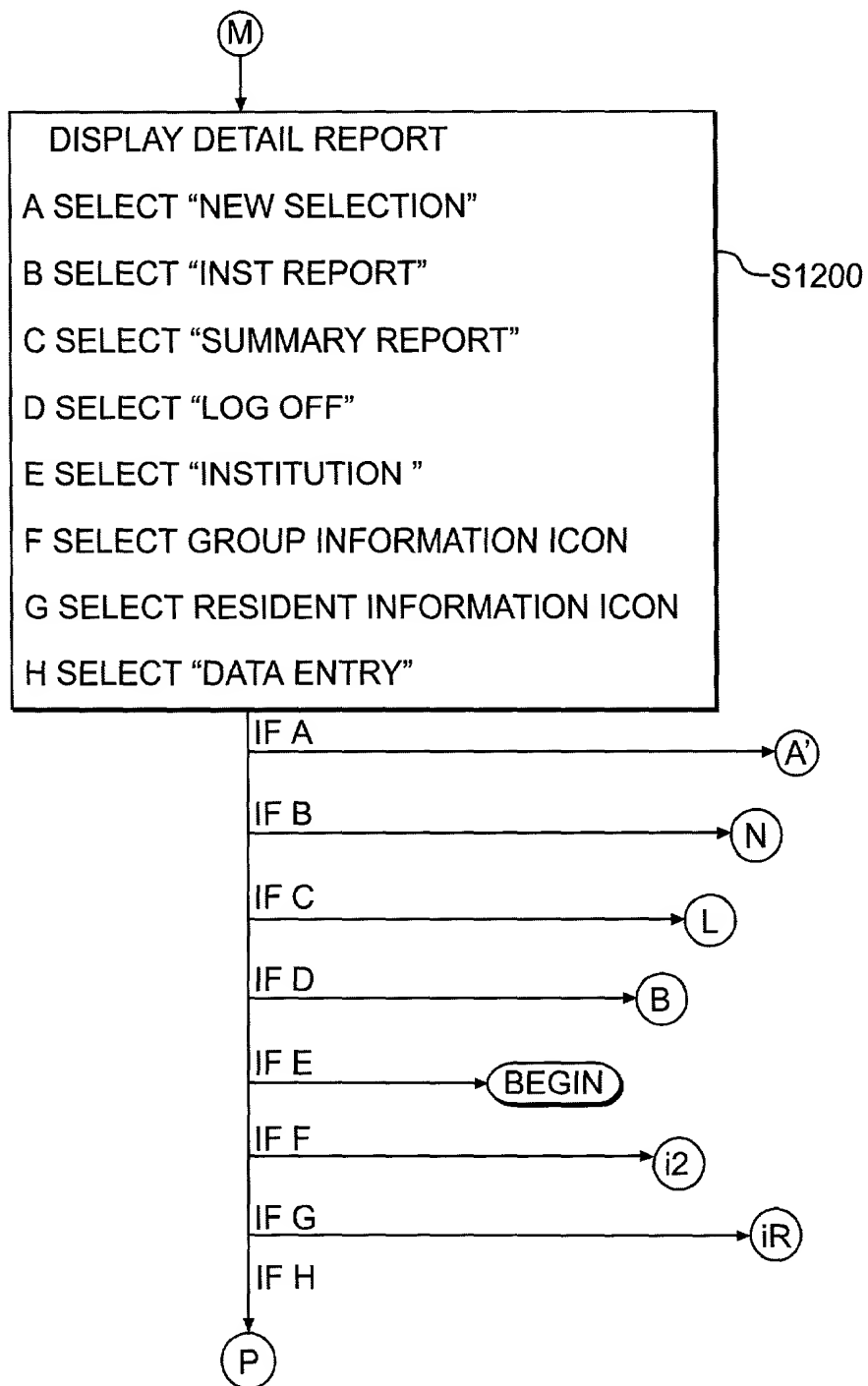


FIG. 12

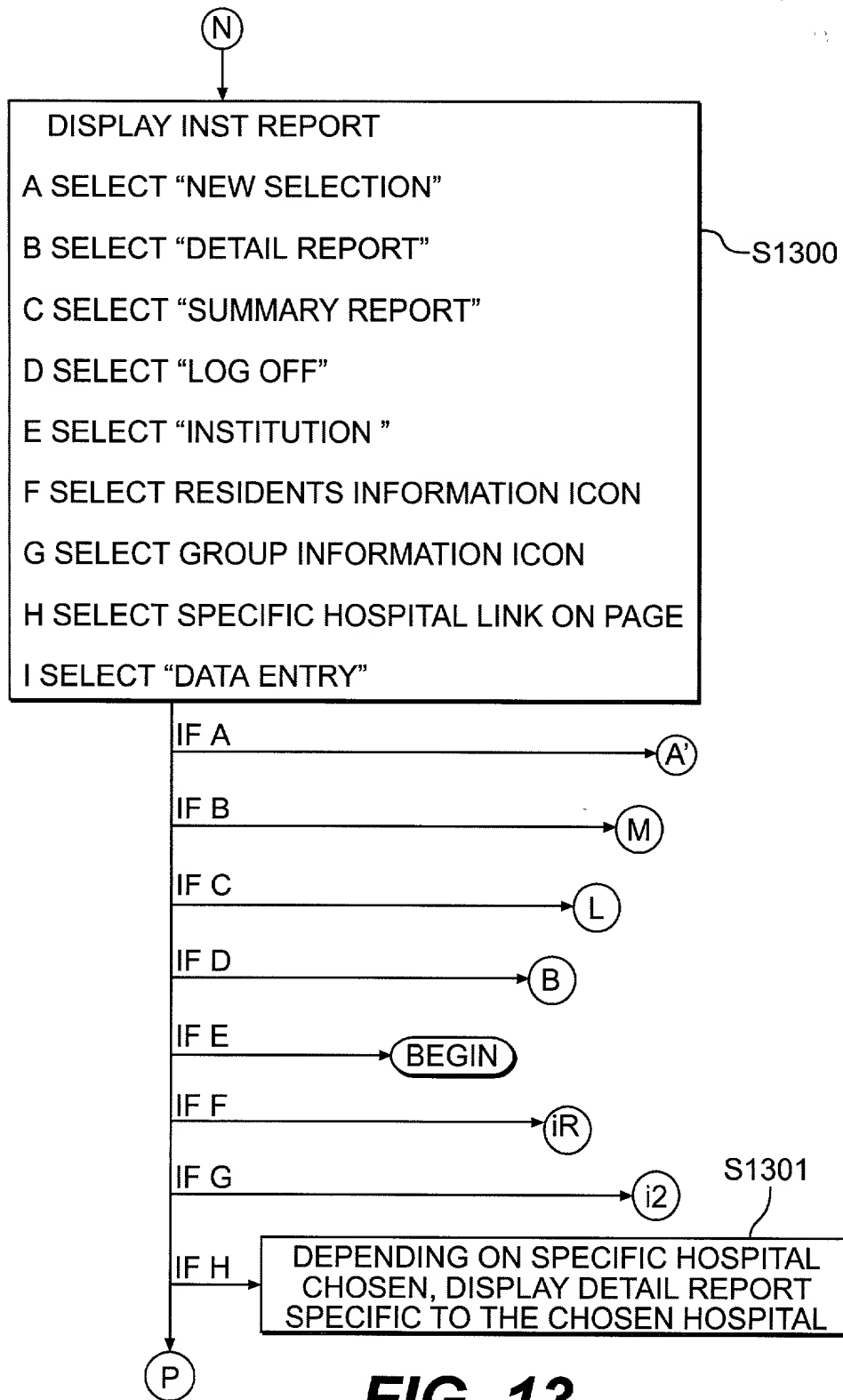


FIG. 13

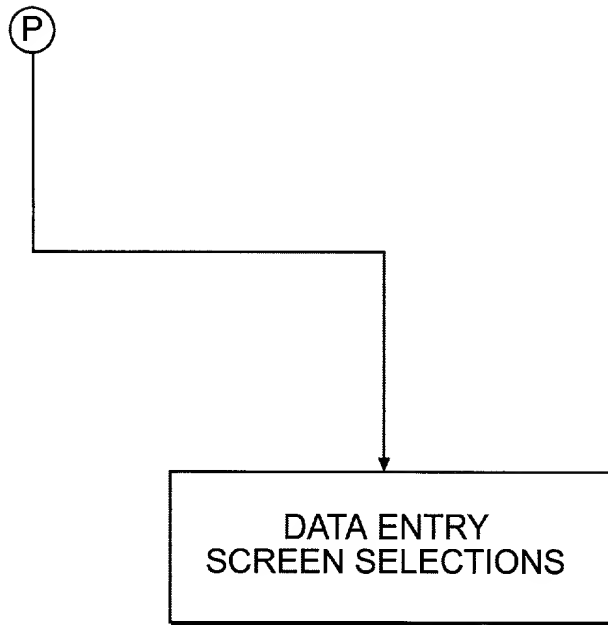


FIG. 14

TENA e-INDEX

FILE/HELP

TENA

TENA e-INDEX

INSTITUTION

GROUP

LOG OFF

CONTACT US

NEW SELECTIONS

SUMMARY rpt

DETAIL rpt

INST rpt

SELECT INSTITUTION

COLTSFOOT HOSPITAL

PERIOD

199903 (16-12-1999-12-04-2000)

REPORT TYPE

☒ 1 PERIOD
 ☐ 4 PERIOD

CURRENCY

☒ GBP
 ☐ EUR

SHOW REPORT

FIG. 15

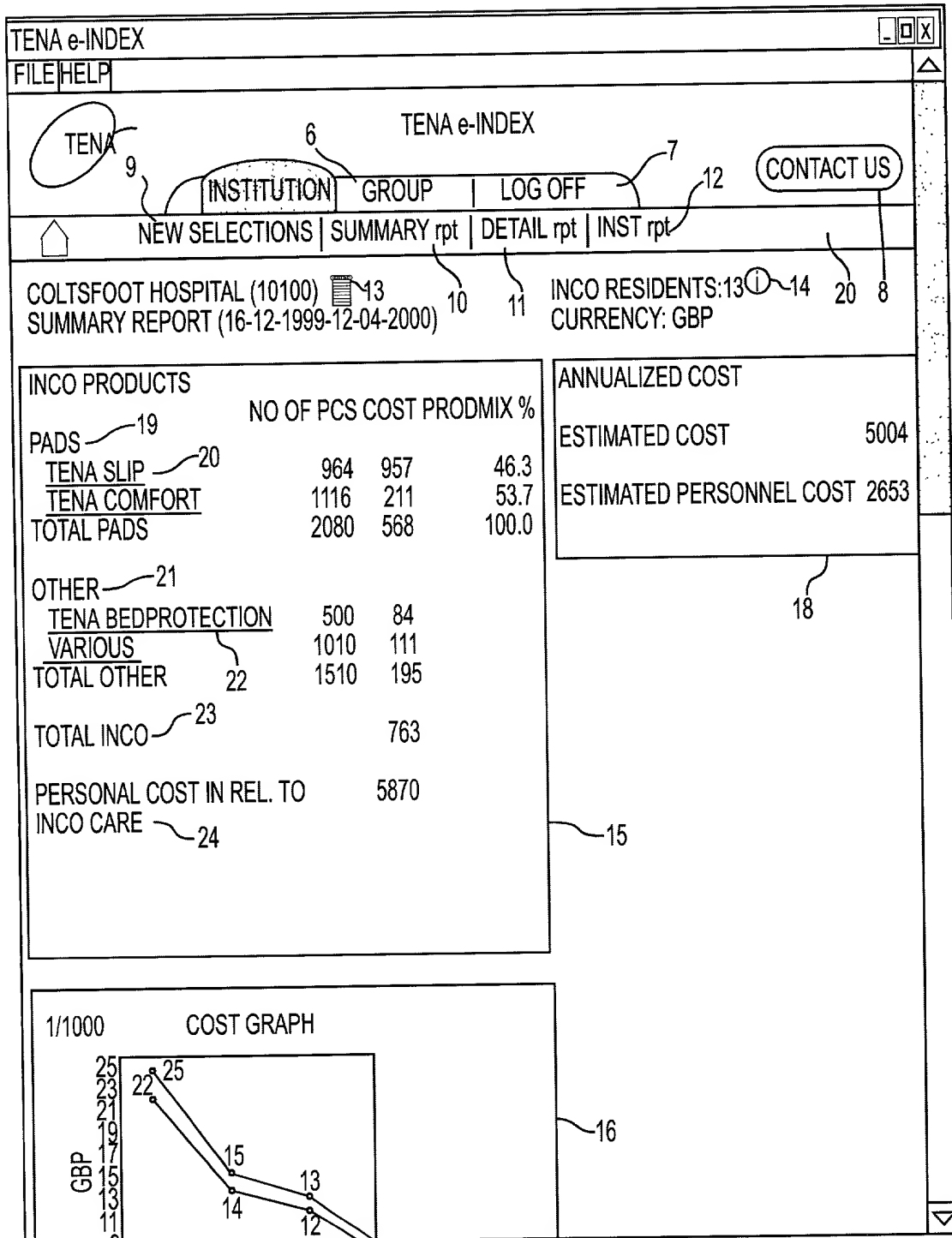


FIG. 16A

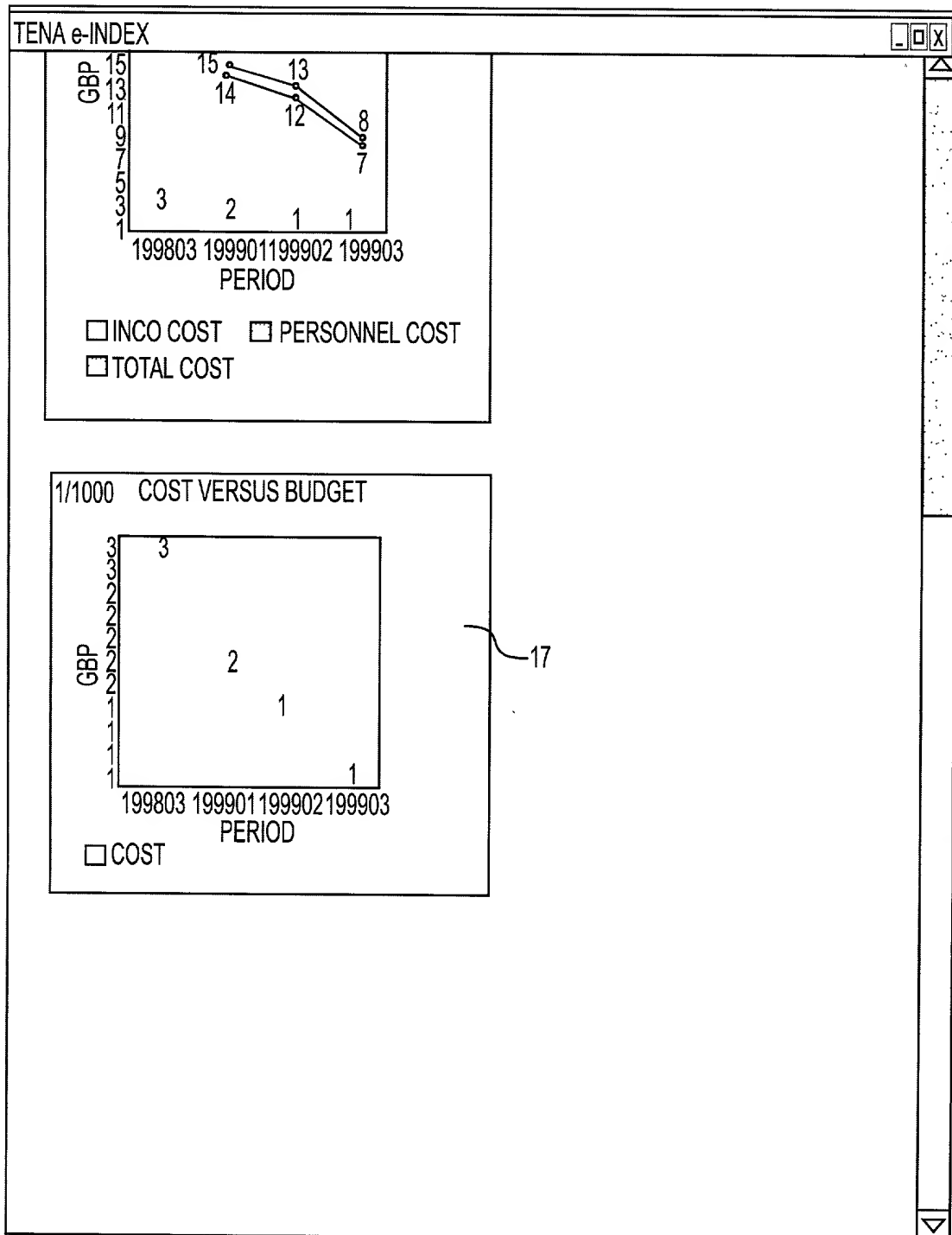


FIG. 16B

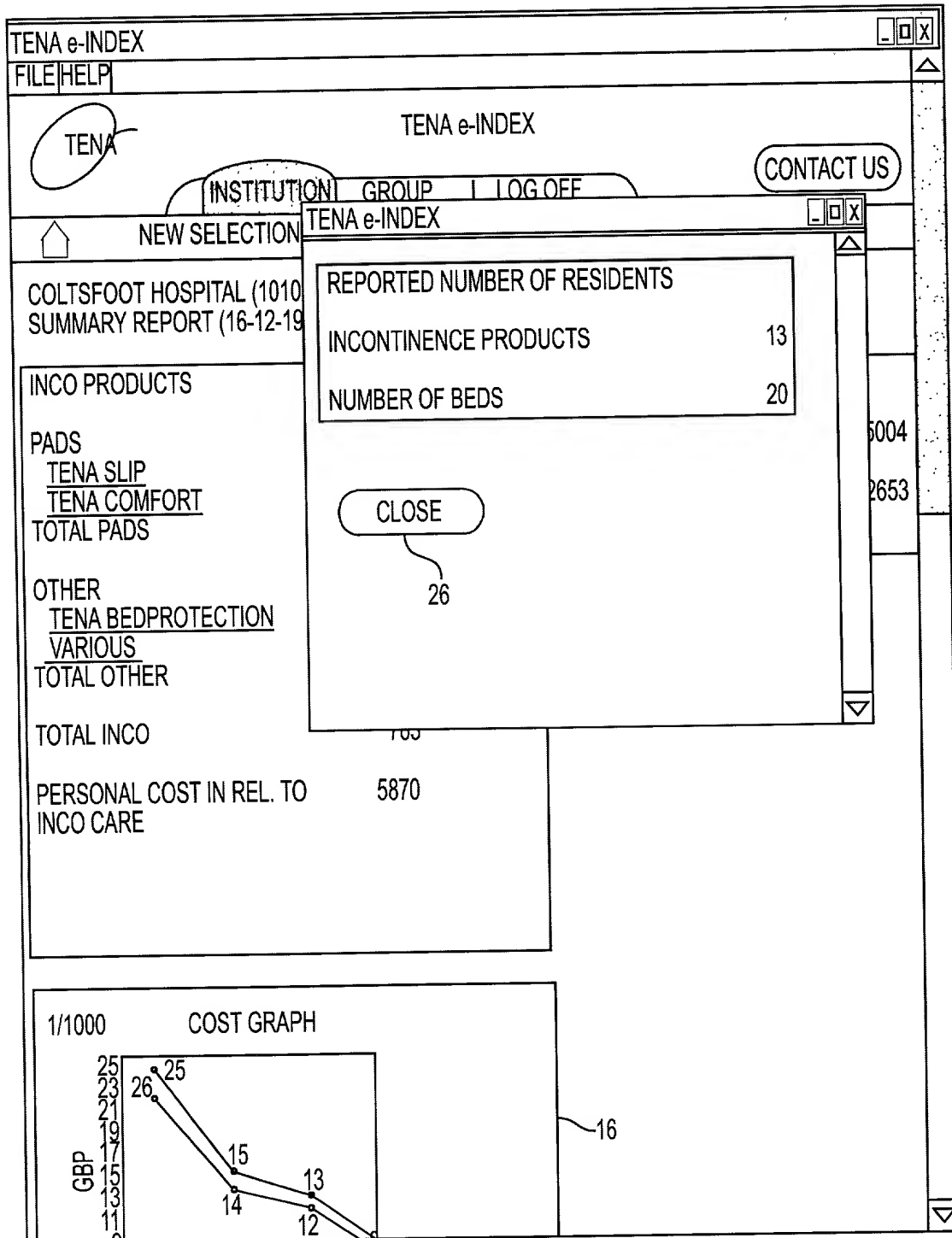


FIG. 17

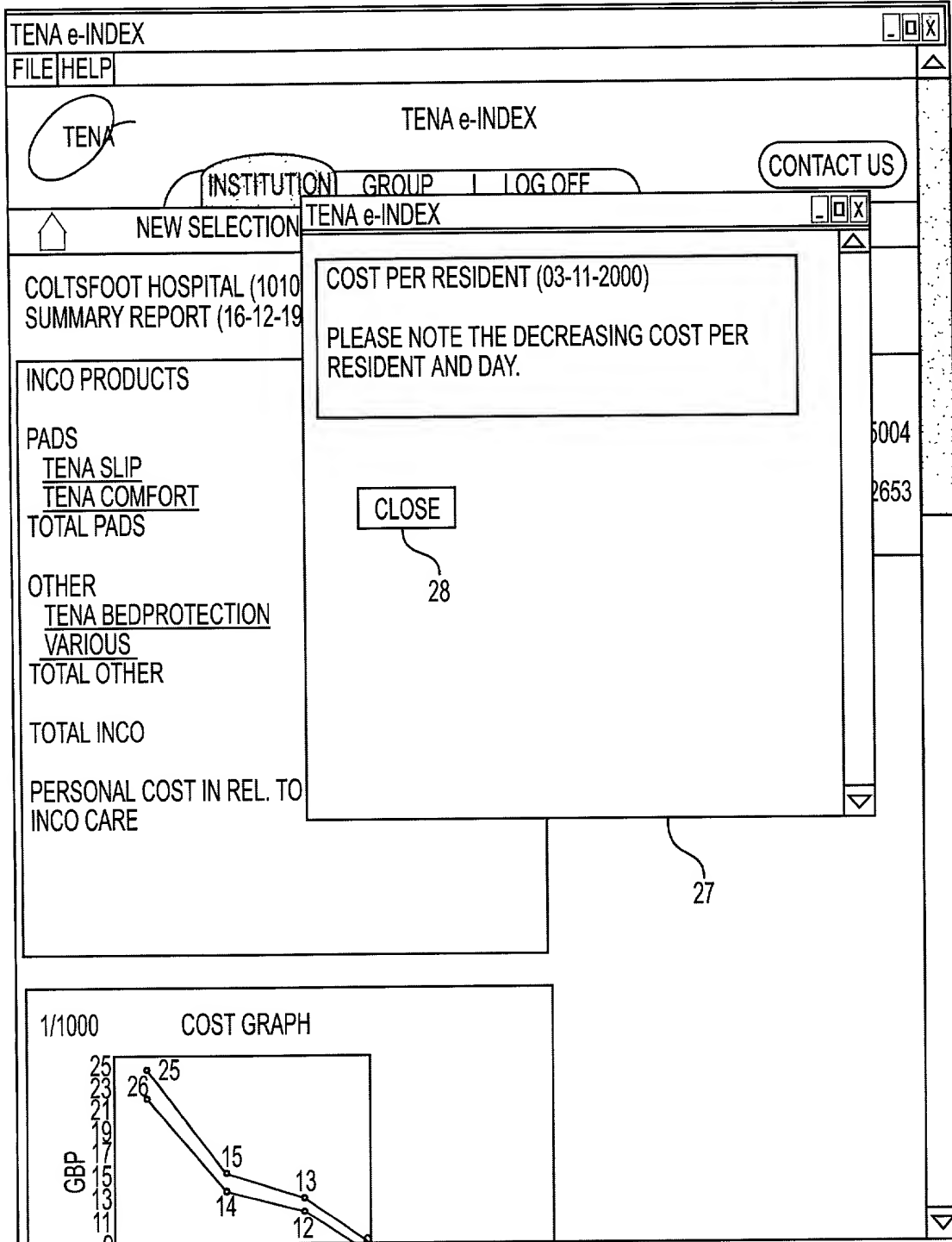


FIG. 18

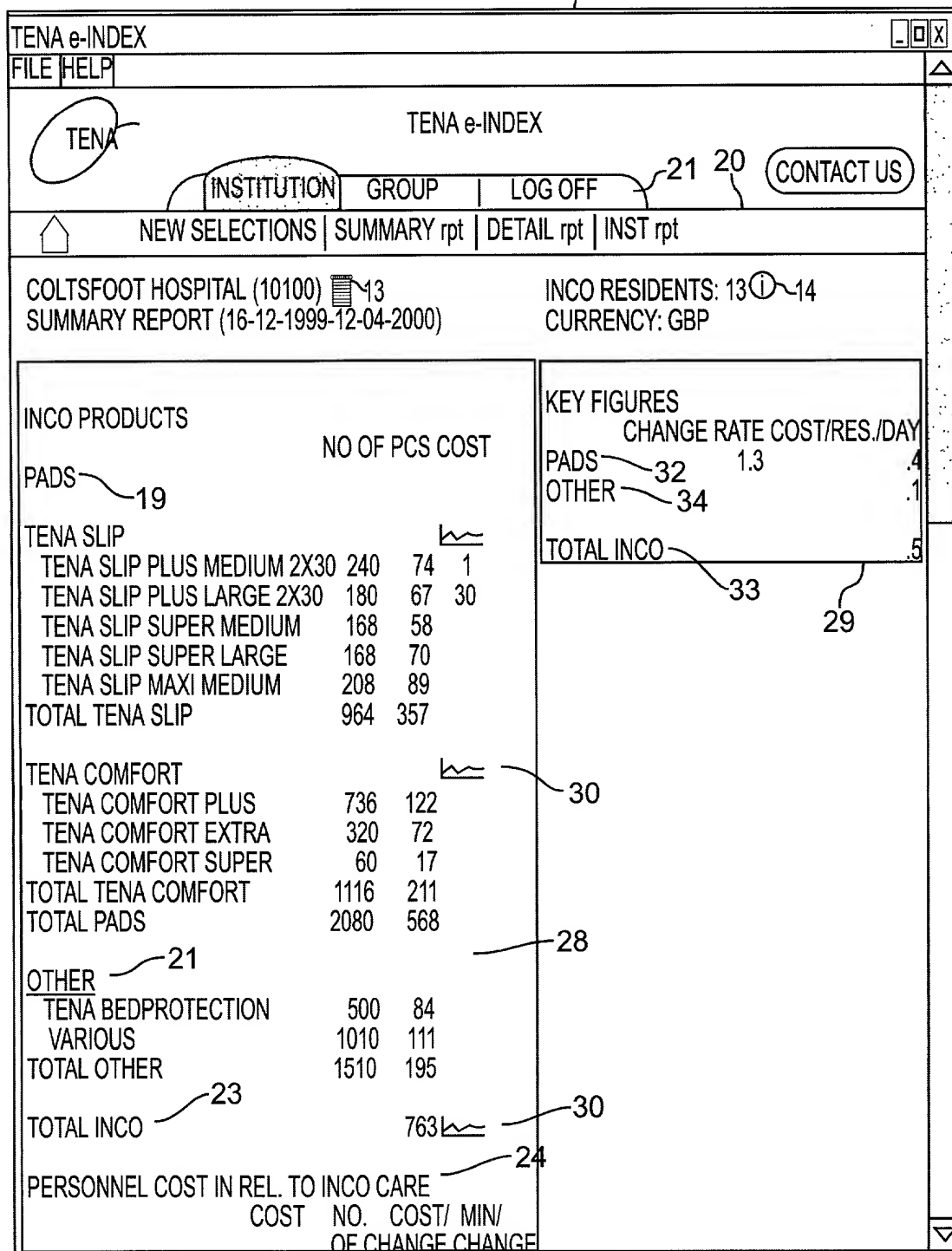


FIG. 19A

TENA e-INDEX				CURRENCY: GBP	
DETAIL REPORT (10-12-1999-12-04-2000)					
INCO PRODUCTS		NO OF PCS COST		KEY FIGURES	
PADS				CHANGE RATE COST/RES./DAY	
				PADS	1.3 .4
				OTHER	.1
TENA SLIP				TOTAL INCO .5	
TENA SLIP PLUS MEDIUM 2X30		240	74		
TENA SLIP PLUS LARGE 2X30		180	67		
TENA SLIP SUPER MEDIUM		168	58		
TENA SLIP SUPER LARGE		168	70		
TENA SLIP MAXI MEDIUM		208	89		
TOTAL TENA SLIP		964	357		
TENA COMFORT					
TENA COMFORT PLUS		736	122		
TENA COMFORT EXTRA		320	72		
TENA COMFORT SUPER		60	17		
TOTAL TENA COMFORT		1116	211		
TOTAL PADS		2080	568		
OTHER					
TENA BEDPROTECTION		500	84		
VARIOUS		1010	111		
TOTAL OTHER		1510	195		
TOTAL INCO		763			
PERSONNEL COST IN REL. TO INCO CARE					
		COST	NO. PCS	COST/ MIN/ OF CHANGE	CHANGE
TENA SLIP		2892	964	3.0	1.0
TENA COMFORT		2678	1116	2.4	8
TENA BEDPROTECTION		300	500	.6	2
TOTAL PERSONNEL COST		5870	2580		
IN REL. TO INCO CARE					
PERSONNEL COST					
PER HOUR		18			

KEY FIGURES		
CHANGE RATE COST/RES./DAY		
PADS	1.3	.4
OTHER		.1
TOTAL INCO		.5

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FIG. 19B

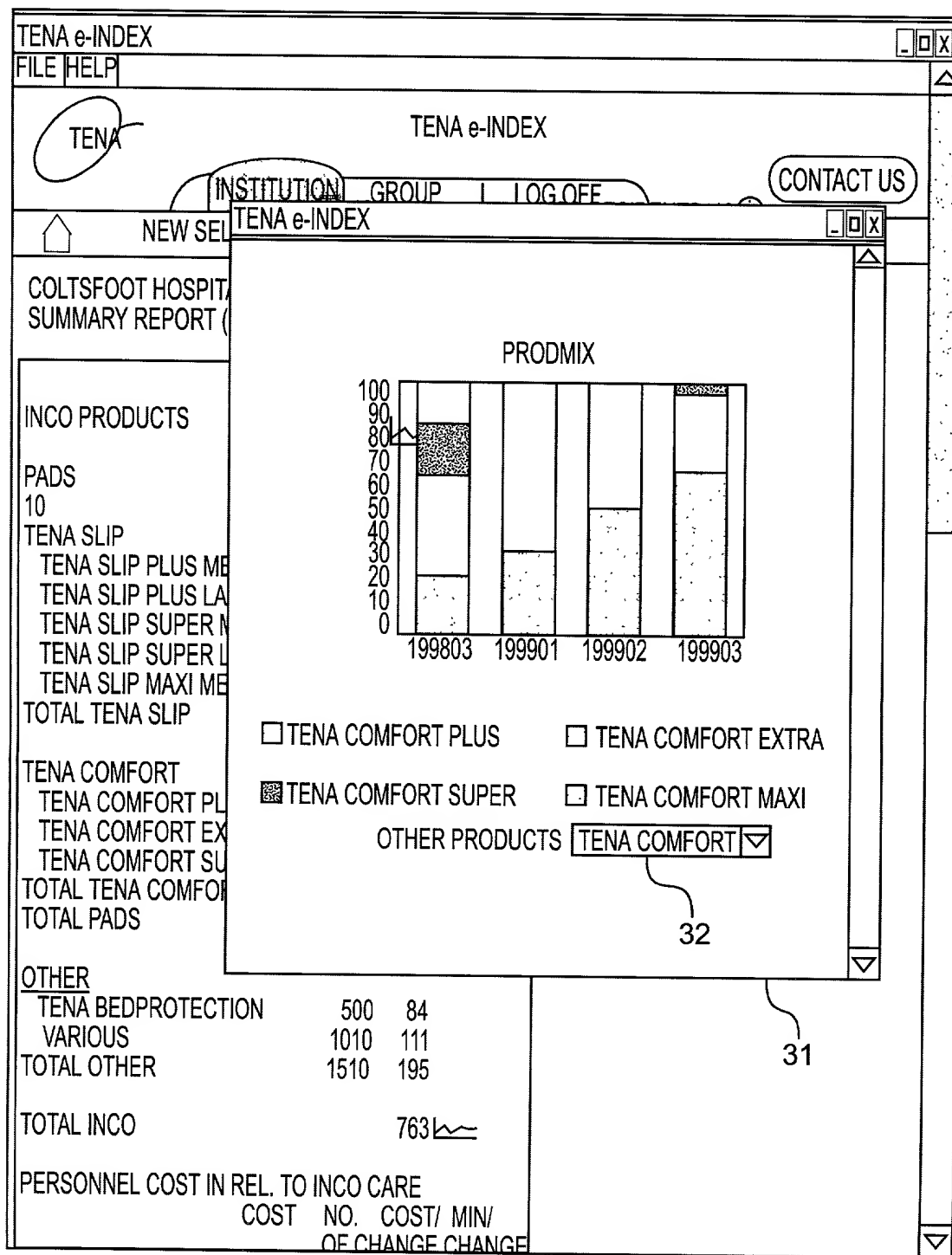


FIG. 20

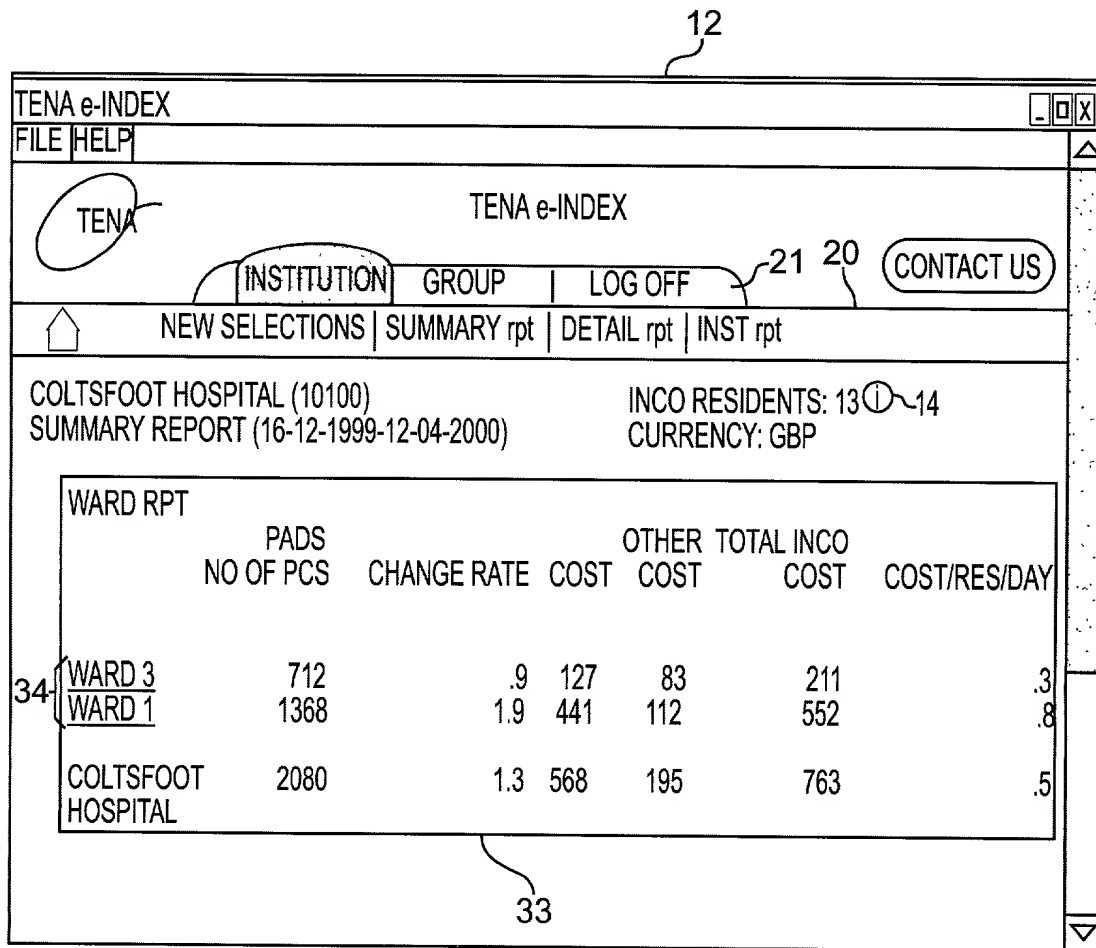


FIG. 21

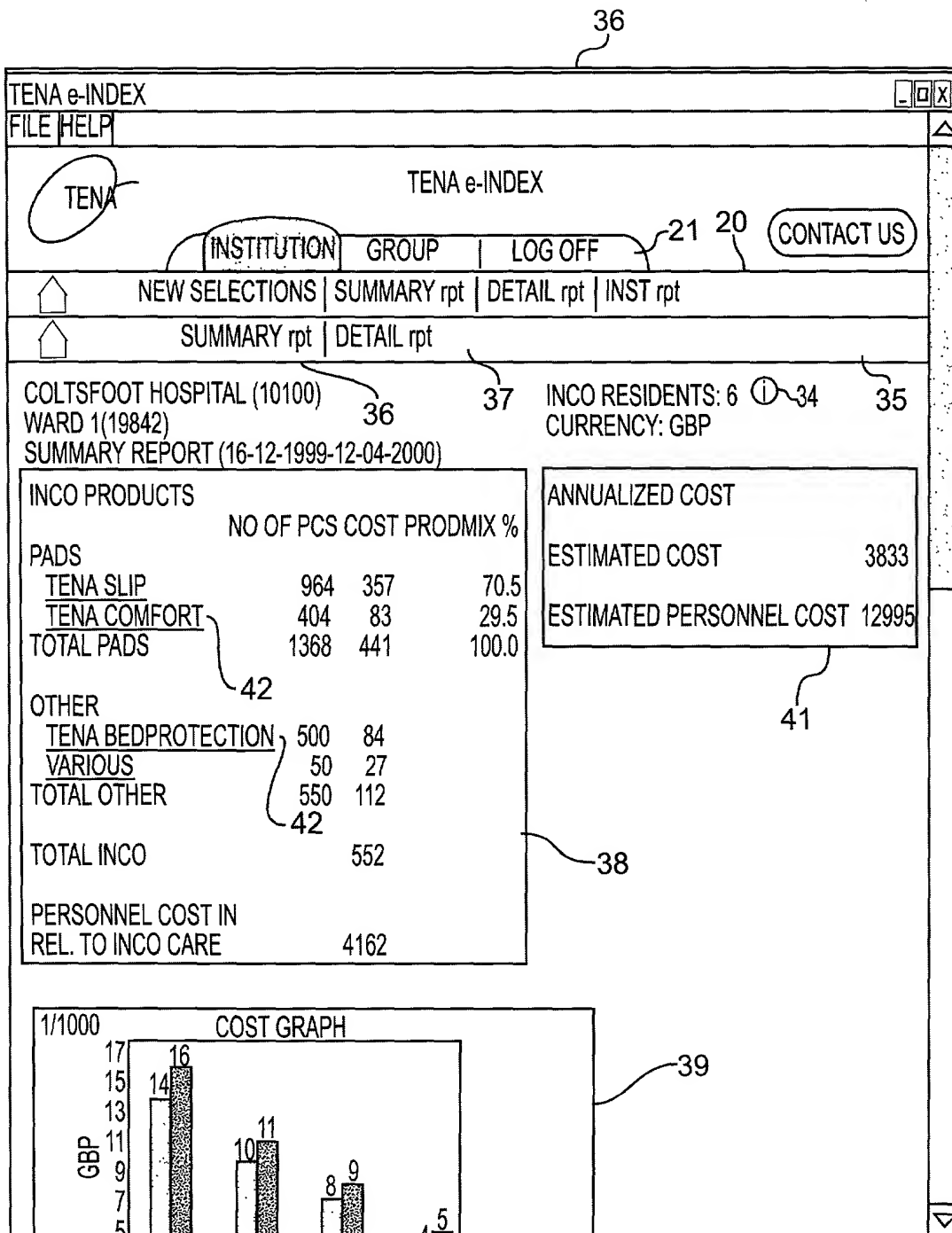


FIG. 22A

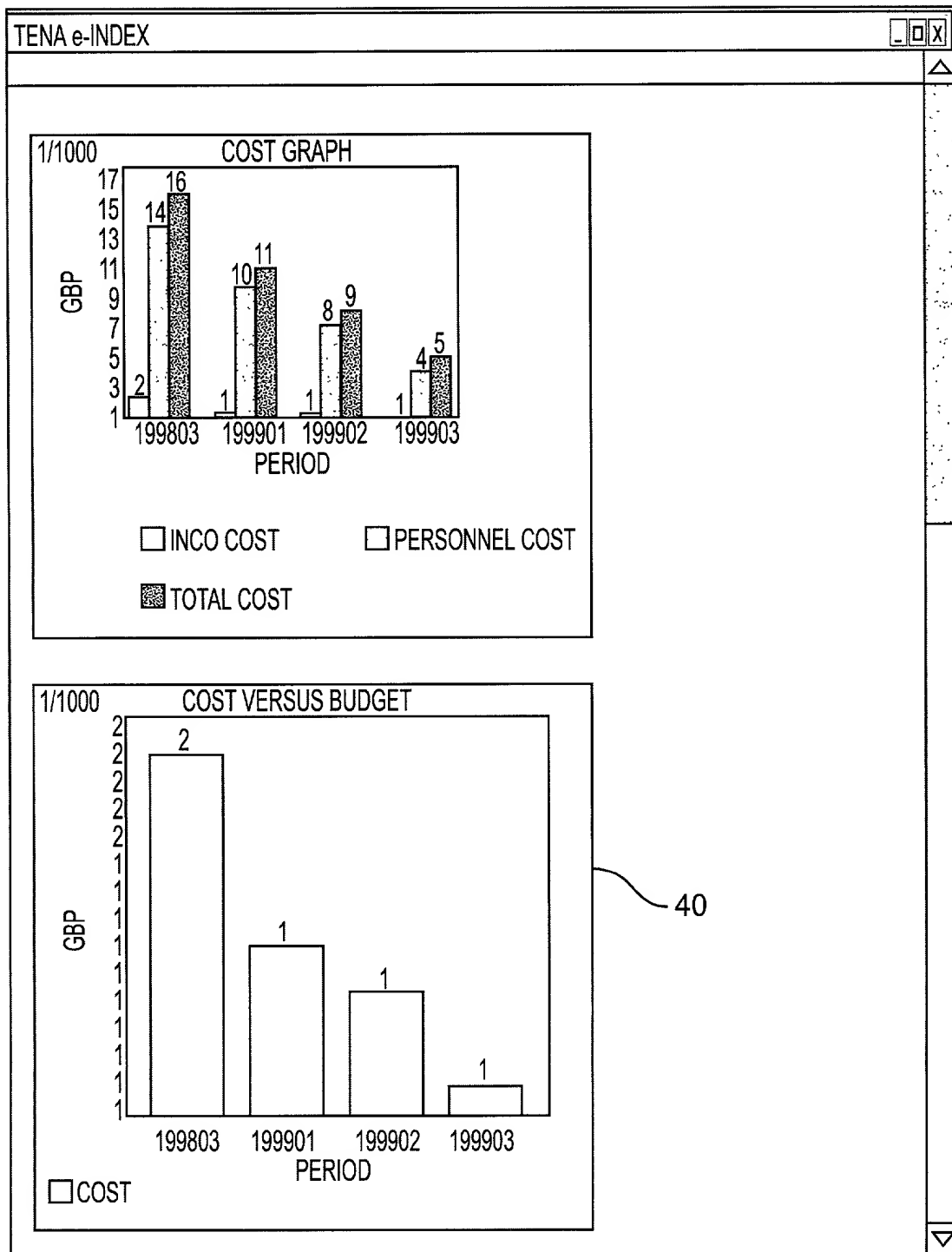


FIG. 22B

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TENA e-INDEX
FILE HELP

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TENA e-INDEX

INSTITUTION

GROUP

LOG OFF

CONTACT US

NEW SELECTIONS
SUMMARY rpt
DETAIL rpt
INST rpt

SUMMARY rpt
DETAIL rpt

COLTSFOOT HOSPITAL (10100)

WARD 1 (19842)

DETAIL REPORT (16-12-1999-12-04-2000)

INCO RESIDENTS: 6 ⓘ

CURRENCY: GBP

INCO PRODUCTS

	NO OF	PCS	COST
PADS			
TENA SLIP			
TENA SLIP PLUS MEDIUM 2X30	240		74
TENA SLIP PLUS LARGE 2X30	180		67
TENA SLIP SUPER MEDIUM	168		58
TENA SLIP SUPER LARGE	168		70
TENA SLIP MAXI MEDIUM	208		89
TOTAL TENA SLIP	964		357
TENA COMFORT			
TENA COMFORT PLUS	184		30
TENA COMFORT EXTRA	160		36
TENA COMFORT SUPER	60		17
TOTAL TENA COMFORT	404		83
TOTAL PADS	1360		441
OTHER			
TENA BEDPROTECTION	500		84
VARIOUS	3054		205
TOTAL OTHER	3554		289
TOTAL INCO			729

KEY FIGURES

	CHANGE RATE	COST/RES./DAY
PADS	1.9	.6
OTHER		.2
TOTAL INCO		.8

PERSONNEL COST IN REL. TO INCO CARE

COST	NO.	COST/ MIN/
------	-----	------------

FIG. 23A

TENA e-INDEX					L [] X	
COLTSFOOT HOSPITAL (10100)					INCO RESIDENTS: 6 ①	
WARD 1 (19842)					CURRENCY: GBP	
DETAIL REPORT (16-12-1999-12-04-2000)						
INCO PRODUCTS			NO OF PCS COST		KEY FIGURES	
					CHANGE RATE COST/RES./DAY	
PADS — 19					PADS	1.9 .6
TENA SLIP					OTHER	.2
TENA SLIP PLUS MEDIUM 2X30			240	74	TOTAL INCO	.8
TENA SLIP PLUS LARGE 2X30			180	67		
TENA SLIP SUPER MEDIUM			160	58		
TENA SLIP SUPER LARGE			160	70		
TENA SLIP MAXI MEDIUM			208	89		
TOTAL TENA SLIP			964	357		
TENA COMFORT						
TENA COMFORT PLUS			184	30		
TENA COMFORT EXTRA			160	36		
TENA COMFORT SUPER			60	17		
TOTAL TENA COMFORT			404	83		
TOTAL PADS			1360	441		
OTHER — 21						
TENA BEDPROTECTION			500	84		
VARIOUS			2054	205		
TOTAL OTHER			3554	289		
TOTAL INCO			729			
PERSONNEL COST IN REL. TO INCO CARE						
COST NO. COST/ MIN/						
OF CHANGE CHANGE						
PCS						
TENA SLIP			2892	964	3.0	10
TENA COMFORT			970	404	2.4	8
TENA BEDPROTECTION			300	500	.6	2
TOTAL PERSONNEL COST						
IN REL. TO INCO CARE			4162	1868		
PERSONNEL COST						
PER HOUR			18			

FIG. 23B

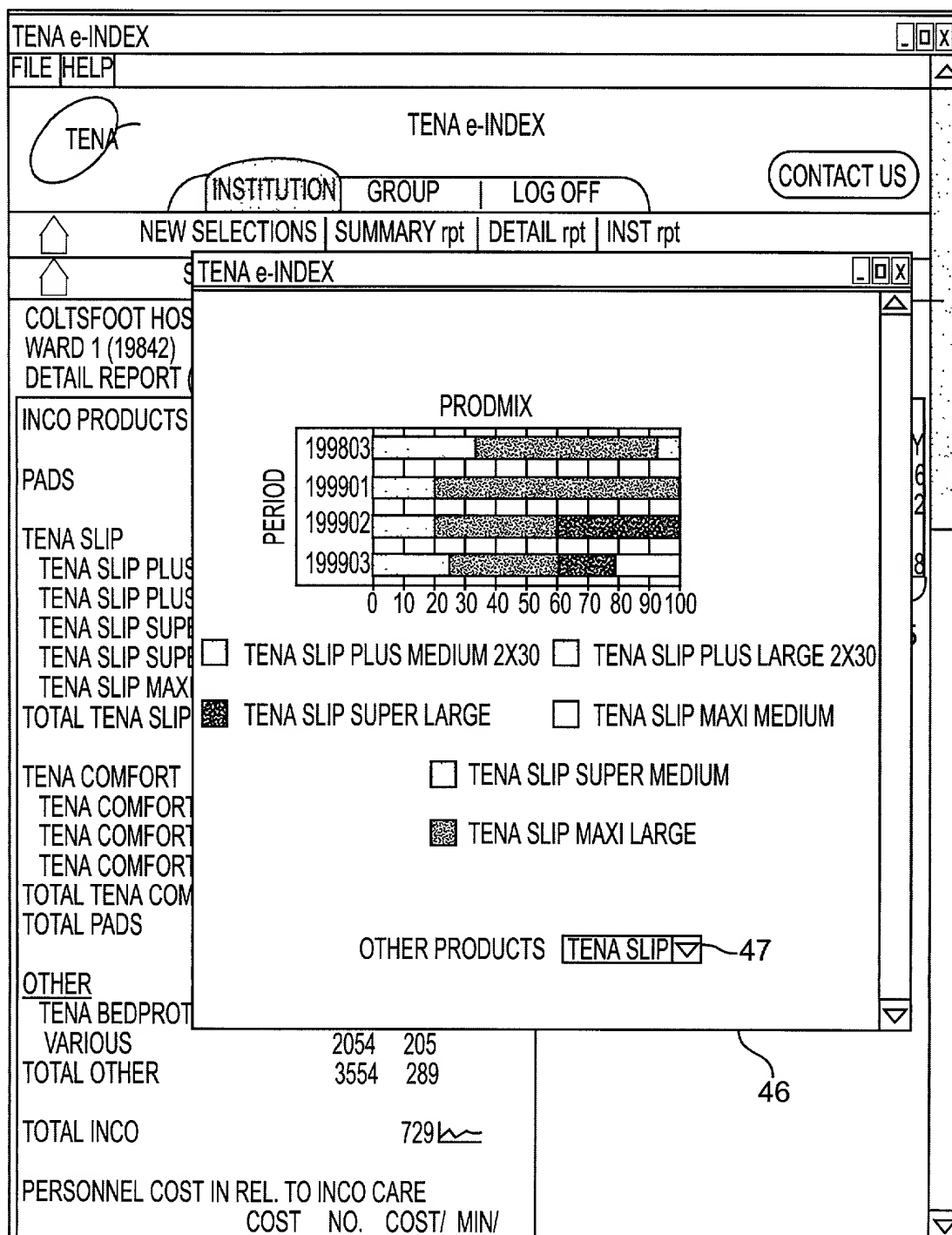


FIG. 24

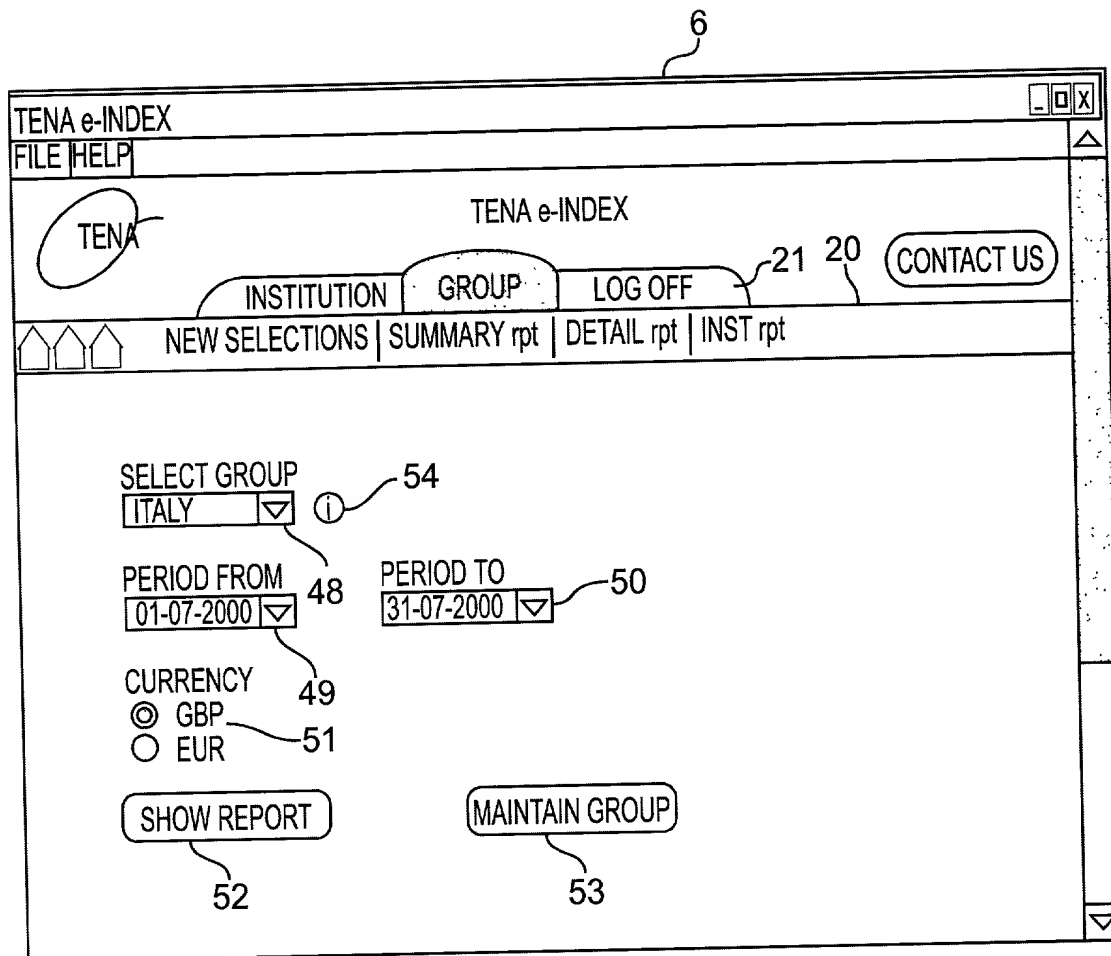


FIG. 25

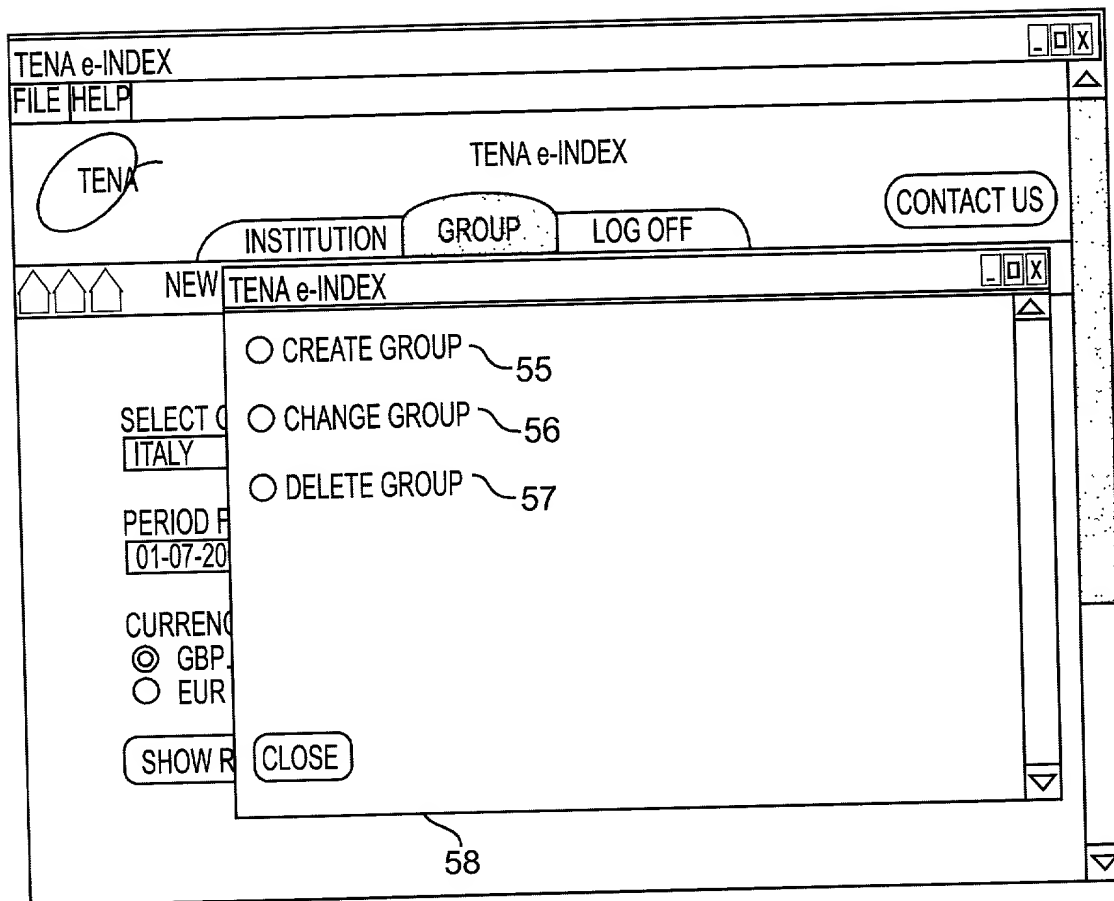


FIG. 26

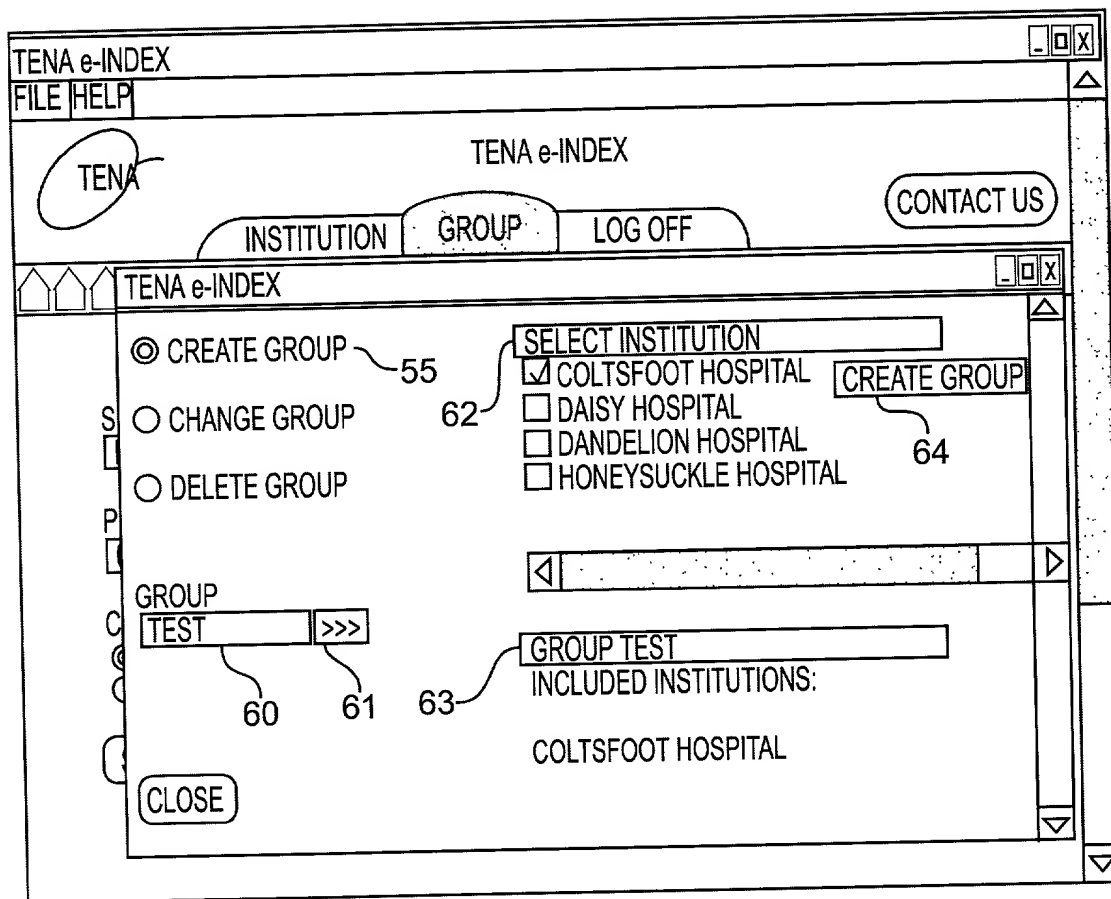


FIG. 27

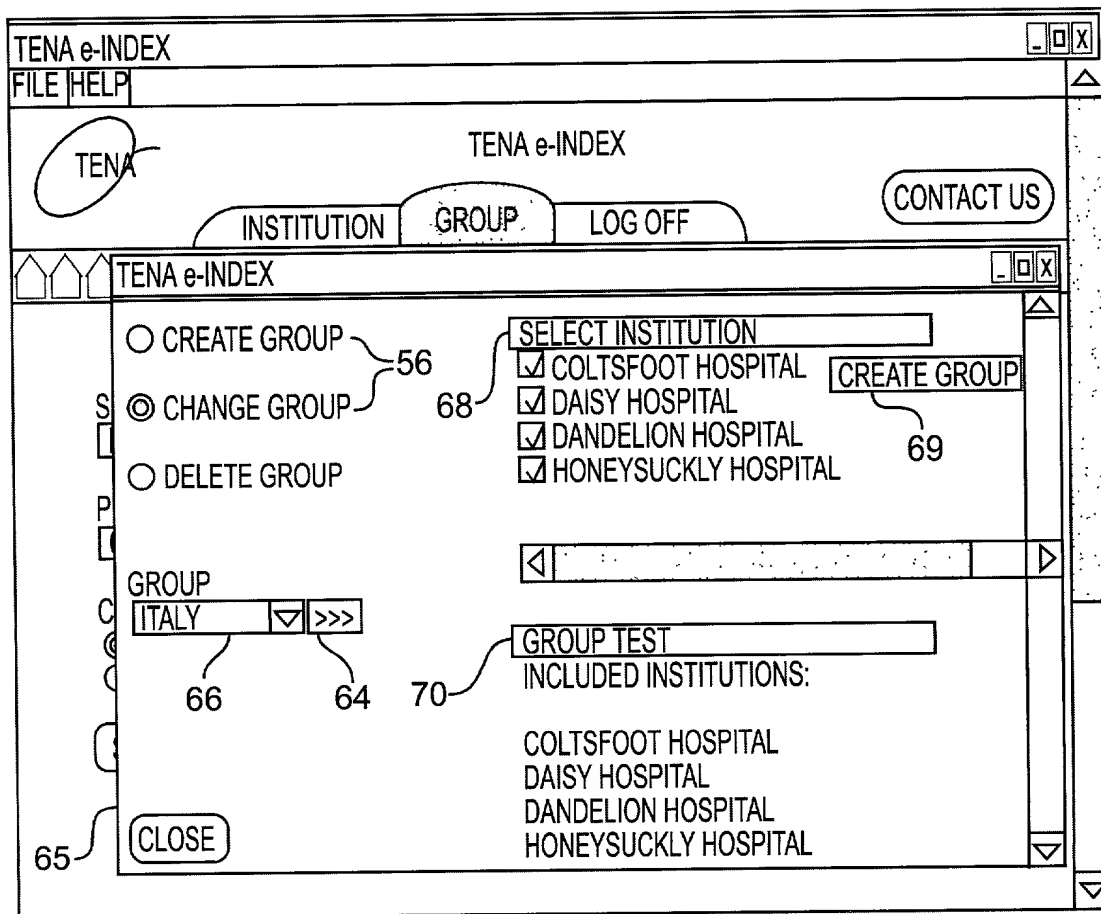


FIG. 28

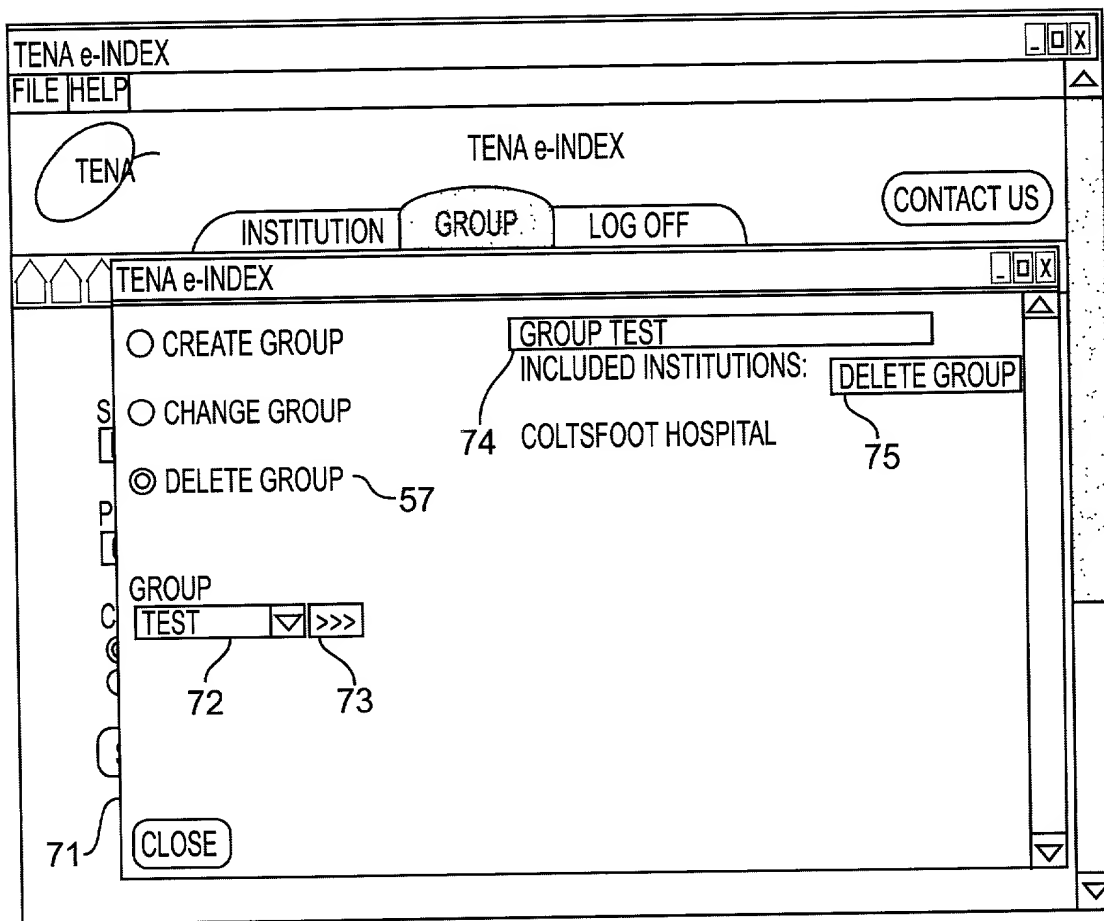


FIG. 29

TENA e-INDEX

FILE HELP

TENA

TENA e-INDEX

INSTITUTION

GROUP

LOG OFF

CONTACT US

NEW SELECTIONS

SUMMARY rpt

DETAIL rpt

INST rpt

ITALY

INCO RESIDENTS: 34

SUMMARY GROUP REPORT (01-07-2000)

CURRENCY: GBP

INCO PRODUCTS	NO OF PCS	COST	PRODMIX %
PADS			
TENA SLIP	802	258	33.1
TENA COMFORT	1525	294	62.9
TENA LADY	97	12	4.0
TOTAL PADS	2423	563	100.0
OTHER			
TENA BEDPROTECTION	263	28	
VARIOUS	572	58	
TOTAL OTHER	834	86	
TOTAL INCO		649	

76

FIG. 30

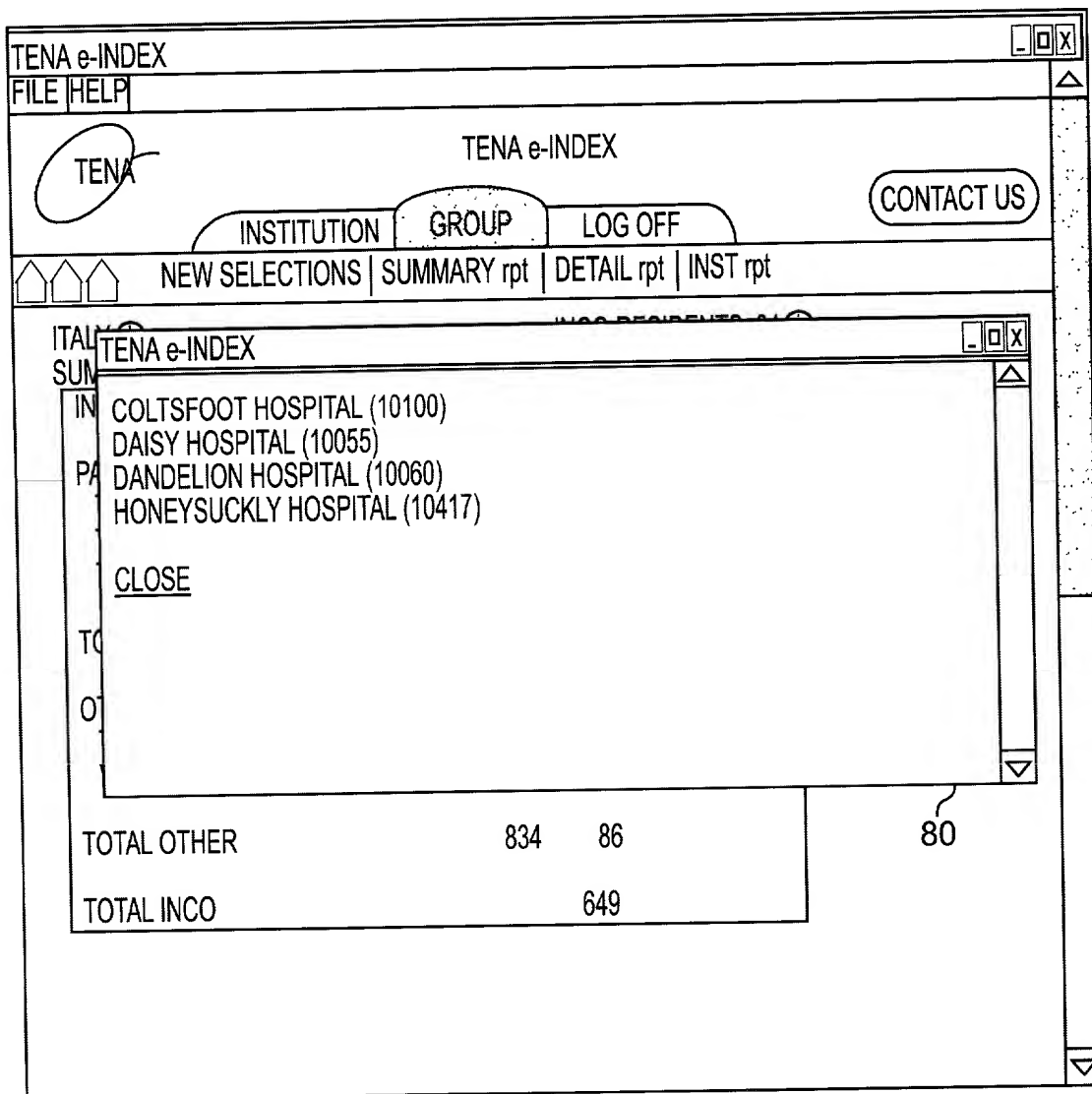


FIG. 31

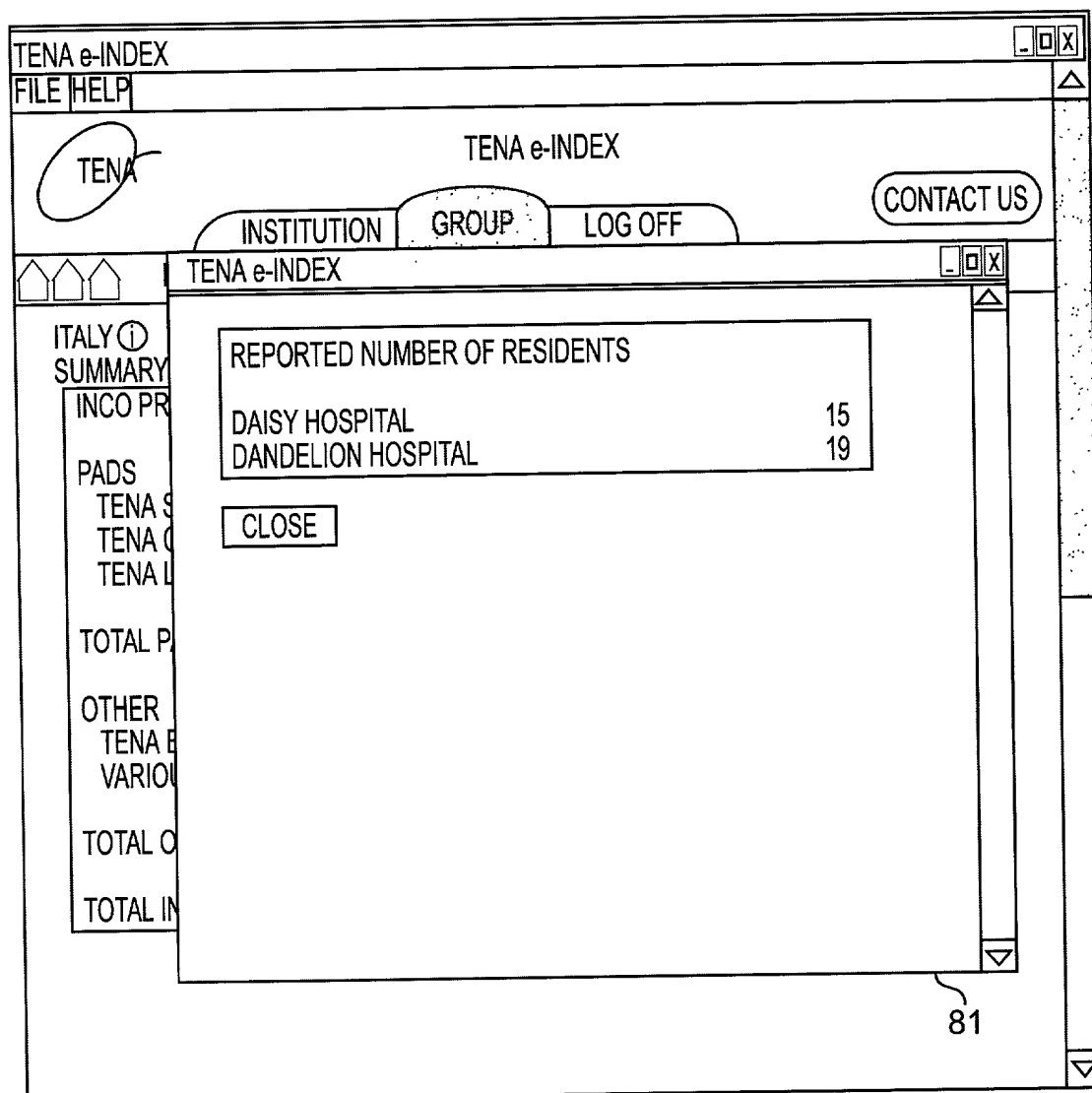


FIG. 32

TENA e-INDEX

FILEHELP

TENA

TENA e-INDEX

21

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CONTACT US

INSTITUTION

GROUP

LOG OFF

NEW SELECTIONS

SUMMARY rpt

DETAIL rpt

INST rpt

ITALY 78

SUMMARY GROUP REPORT (01-07-2000)

INCO RESIDENTS: 34 82

CURRENCY: GBP

INCO PRODUCTS

NO OF PCS COST

PADS

TENA SLIP 19

TENA SLIP PLUS MEDIUM24768

TENA SLIP PLUS LARGE12340

TENA SLIP SUPER MEDIUM12438

TENA SLIP SUPER LARGE307112

TOTAL TENA SLIP802258

TENA COMFORT

TENA COMFORT PLUS758111

TENA COMFORT EXTRA20340

TENA COMFORT SUPER528132

TENA COMFORT MAXI3611

TOTAL TENA COMFORT1525294

TENA LADY

TENA COMFORT MINI9712

TOTAL TENA LADY9712

RECTANGULAR PADS

MAXI PLUS PAD455

TOTAL PADS2423563

OTHER 21

TENA BEDPROTECTION26328

VARIOUS57258

TOTAL OTHER83486

TOTAL INCO649

KEY FIGURES

CHANGE RATE COST/RES./DAY

PADS3.0.7

OTHER.1

TOTAL INCO.8

85

84

FIG. 33

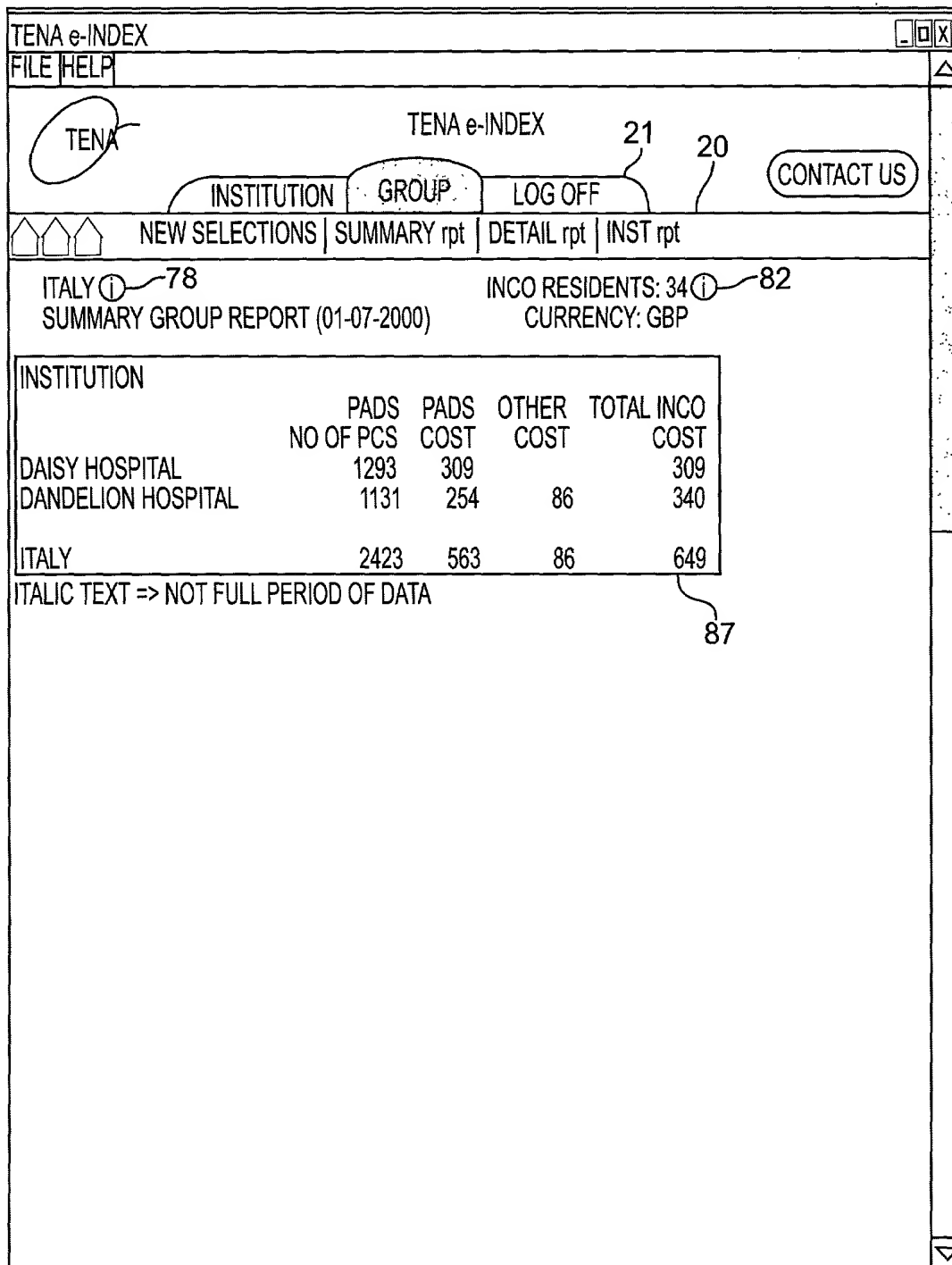


FIG. 34

TENA e-INDEX

FILEHELP

TENA

TENA e-INDEX

CONTACT US

INSTITUTION

GROUP

LOG OFF

TENA e-INDEX

DAISY HOSPITAL (10055)

DETAIL REPORT

CURRENCY:GBP

INCO PRODUCTS

	28-03-1999	25-07-1999	25-11-1999	28-03-2000
	24-07-1999	24-11-1999	27-03-2000	24-07-2000
PADS				
TENA SLIP				
TENA SLIP PLUS MEDIUM				
NO OF PCS		460	540	1224
COST		128	148	335
TENA SLIP PLUS LARGE				
NO OF PCS			216	612
COST			71	200
TENA SLIP SUPER MEDIUM				
NO OF PCS	504	644	500	616
COST	146	187	170	188
TENA SLIP SUPER LARGE				
NO OF PCS	252	224	420	560
COST	80	78	146	204
TOTAL TENA SLIP				
NO OF PCS	756	1336	1764	3012
COST	234	393	535	927

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FIG. 35